



**COUNTY OF ERIE
DIVISION OF PURCHASE
MEMORANDUM**

To: All Using Departments

From: Jamie Kucewicz, Buyer

Date: June 3, 2021

Subject: MAINTENANCE ON SECURITY, CAMERA, FIRE, CLOCK MONITORING SYSTEMS

Bid No.: 217188-002

Effective Dates: Extended through June 30, 2023

Vendor #: 108447

Vendor: FIRE SAFETY SYSTEMS, INC.
525 Aero Drive
Buffalo, NY 14225
Contact: Terrance M. Connelly

Telephone: 716-894-9700

Pricing: per attached document



COUNTY OF ERIE
MARK C. POLONCARZ
COUNTY EXECUTIVE

DIVISION OF PURCHASE
VALLIE M. FERRARACCIO
DIRECTOR

May 24, 2021

Fire Safety Systems, Inc.
525 Aero Drive
Buffalo, NY 14225
Attn: Terrance M. Connelly

Re: Bid #2217188-002 - "Maintenance on Security, Camera, Fire, Clock Monitoring Systems"

Dear Mr. Connelly:

The County of Erie wishes to extend this agreement for an additional contract period, through June 30, 2023, under the same prices, terms and conditions as the original agreement.

Extension is provided for per paragraph 26, Page 5 of 6 of the "Instructions to Bidders". This offer is for your immediate consideration and acceptance. Please indicate below whether you agree to extend or do not wish to extend. Please respond within seven days upon receipt of this request.

After approval and execution by the County, a fully signed copy will be returned to you for your files.

Yes, I agree to extend _____ No, I do not wish to extend

Company Name: Fire Safety Systems, Inc

Representative (Please print): Terrance M. Connelly Title: President

Signature: Terrance M. Connelly Date: 5/27/2021

Sincerely,

James D. Kucewicz
Buyer

Vallie M. Ferraraccio
Director of Purchase
6/3/2021
DATE



COUNTY OF ERIE
MARK C. POLONCARZ
COUNTY EXECUTIVE
DIVISION OF PURCHASE
INVITATION TO BID

Bids, as stated below, will be received and publicly opened by the Division of Purchase in accordance with the attached specifications. FAX bids are unacceptable. Bids must be submitted in a sealed envelope to:

County of Erie
 Division of Purchase
 Attention: James D. Kucewicz, Buyer (716) 858-6336
 95 Franklin Street, Room 1254
 Buffalo, New York 14202-3967

NOTE: Lower left hand corner of envelope **MUST** indicate the following:

BID NUMBER: 217188-002

OPENING DATE: June 12, 2017 TIME: 11:00AM

FOR: Maintenance on Security, Camera, Fire, Clock Monitoring Systems

NAME OF BIDDER: _____	FIRE SAFETY SYSTEMS 525 AERO DRIVE SUITE 200 BUFFALO NY 14225
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If you are submitting other Invitations to Bid, each bid must be enclosed in a separate envelope.

Following EXHIBITS are attached to and made a part of the bid specifications, and part of any agreement entered into pursuant to this Invitation to Bid:

- EXHIBIT "A" - Assignment of Public Contracts
- EXHIBIT "B" - Purchases by Other Local Governments or Special Districts
- EXHIBIT "C" - Construction/Reconstruction Contracts
- EXHIBIT "D" - Bid Bond (Formal Bid)
- EXHIBIT "E" - Bid Bond (Informal Bid)
- EXHIBIT "EP" - Equal Pay Certification
- EXHIBIT "F" - Standard Agreement
- EXHIBIT "G" - Non-Collusive Bidding Certification
- EXHIBIT "H" - MBE/ WBE Commitment
- EXHIBIT "IC" - Insurance CLASSIFICATION "A"
- EXHIBIT "P" & EXHIBIT "PBI" - Performance Bond
- EXHIBIT "Q" - Confined Space Program Certification
- EXHIBIT "PW" - NYS Prevailing Wage

(Rev. 1/00)

County of Erie
DIVISION OF PURCHASE
BID SPECIFICATIONS
 Bid No. 217188-02

Ship to:
 Attention:
 Address:

Ship Via: CW
 Date Required at Destination: ASAP

ITEM NO.	QUANTITY	U/M	CATALOG NO./DESCRIPTION	UNIT PRICE	TOTAL PRICE
			Vendor will provide maintenance, emergency service and monitoring		
			for various systems at the Buffalo and Erie County Library locations		
			per the attached specifications.		
			Term of contract is July 1, 2017 through June 30, 2019		
			A pre-bid walk-through will be held on Thursday, June 1, 2017 at 9:00am.		
			It will begin at the Ellicott Street entrance to the Central Library,		
			1 Lafayette Square, Buffalo, NY 14203,		
			and may proceed to other branch locations.		
			Please contact Chip Campbell at		
			(716) 858-7185 or campbellc@buffalolib.org		
			with any questions in regard to the specifications of this bid.		

NOTE: Bid results cannot be given over the phone. All requests for bid results should be submitted in writing or faxed to:

ERIE COUNTY DIVISION OF PURCHASE
 Freedom of Information Officer
 95 Franklin Street, Rm. 1254
 Buffalo, NY 14202
 FAX #: 716/858-6465

NAME OF BIDDER FIRE SAFETY SYSTEMS INC. 525 AERS DRIVE
BUFFALO NEW YORK
14225

County of Erie
DIVISION OF PURCHASE
NON-COLLUSIVE BIDDING CERTIFICATION

By submission of this bid, each bidder and each person signing on behalf of any bidder certifies, and in the case of a joint bid each party thereto certifies as to its own organization, under penalty of perjury, that to the best of his knowledge and belief:

(1) the prices in this bid have been arrived at independently without collusion, consultation, communication, or agreement, for the purpose of restricting competition, as to any matter relating to such prices with any other bidder or any competitor;

(2) unless otherwise required by law, the prices which have been quoted in this bid have not been knowingly disclosed by the bidder and will not knowingly be disclosed by the bidder prior to opening, directly or indirectly, to any other bidder or to any competitor; and

(3) no attempt has been made or will be made by the bidder to induce any other person, partnership or corporation to submit or not to submit a bid for the purpose of restricting competition.

NOTICE

(Penal Law, Section 210.45)

IT IS A CRIME, PUNISHABLE AS A CLASS A MISDEMEANOR UNDER THE LAWS OF THE STATE OF NEW YORK, FOR A PERSON, IN AND BY A WRITTEN INSTRUMENT, TO KNOWINGLY MAKE A FALSE STATEMENT, OR TO MAKE A FALSE STATEMENT, OR TO MAKE A STATEMENT WHICH SUCH PERSON DOES NOT BELIEVE TO BE TRUE.

BID NOT ACCEPTABLE WITHOUT FOLLOWING CERTIFICATION:

Affirmed under penalty of perjury this 9 day of JUNE, 2017
TERMS 240 Net 30 DELIVERY DATE AT DESTINATION JULY 1, 2017
FIRM NAME FIRE SAFETY SYSTEMS INC
ADDRESS 525 AERO DRIVE
BUFFALO NEW YORK ZIP 14225
AUTHORIZED SIGNATURE Terrence M. Connelly
TYPED NAME OF AUTHORIZED SIGNATURE
TITLE PRESIDENT TELEPHONE NO. 716-894-9700

SPECIFICATIONS

FIRE, SECURITY, CLOCKS & MONITORING FOR THE BUFFALO & ERIE COUNTY PUBLIC LIBRARY SYSTEM INCLUDING MAIN BRANCH AND ALL 8 CITY OF BUFFALO BRANCHES REQUIREMENTS: Maintenance, Service and Monitoring Agreement

Quotation Includes:

Maintenance, Emergency Service and Monitoring for all listed systems at all listed locations. Maintenance includes annual testing and inspection of all systems including cleaning of motion detectors, beam detectors, duct detectors and smoke detectors to be cleaned semi-annually. 24 hour emergency service requires response within 2 hours of call.

1. Edwards EST3 Network Certification – Current factory certified technicians' certificate required. (Will be verified)
2. Silent Knight Regency factory trained technicians. (Will be verified)
3. Alliance Access Control System experienced technicians. (Will be verified)
4. Business certification from ENTRAPASS GLOBAL with factory training for technicians (Will be verified)
5. Business certification from EXACQVISON ENTERPRISE with factory training for technicians (Will be verified)
6. Listed with TYCO INTERNATIONAL
7. Business certification from Kantech EntraPass Global Edition with training for technicians (Will be verified)
8. Business certification from ExacqVision Enterprise Software with training for technicians (Will be verified)
9. Local stocking of all system components. (Will be verified)
10. Replacement of all defective components including, but not limited to control panels, clocks, keypads, DVR's, detectors, cameras, batteries AT NO ADDITIONAL CHARGE, even if damaged by lightening.
11. All system programming including software upgrades and the additions/deletions of user code AT NO ADDITIONAL CHARGE, even if damaged by lightening.
12. Monitoring of all systems at all locations includes all alarms, opening and closing, failure to arm system, emergency elevator 2 way communication, monthly activity reports and emergency reports as requested by the facility. Individual calling list by building for notifications.
13. Repairs to all system wiring including internal telephone cables, jacks, conduit and wiring.
14. All quantities and components listed are approximate. It is understood that all components connected to all systems listed are included regardless of listed quantities.

15. All labor required for service, repairs or replacement of system is included. Labor provided during normal working hours Monday through Friday 8:00 am to 5:00 pm. Emergency service labor provided within 2 hours of request. After hours emergency labor must be available when requested. Fire Alarm Systems inspection to be completed when the buildings are not open to the public. Labor to perform inspection testing and cleaning during non-public hours is included in this quotation. Labor to perform inspections or work that would be disruptive during open hours will be provided during non-public hours is included in this quotation.
16. Contractor is hereby alerted that the branches are presumed to contain and that the Central Library does contain asbestos containing material. Many of these materials are documented in an inventory report which resides in the office of the Maintenance Supervisor. The inventory report is accompanied by a Management Plan which outlines procedures working with/around asbestos containing materials. It is not the intent of these documents, unless otherwise noted, to do asbestos abatement. The contractor is to avoid disruption of asbestos containing materials wherever possible. However, the contractor must follow the safety procedures outlined in the Management Plan, as well as all applicable codes and regulations pertaining to asbestos in performing the scope of work.
17. Successful bidders are responsible for all permits, licensing, and monitoring fees charged by local municipalities and will pay any fines due to equipment malfunctions/false alarms.

General Information

- A)** Any Service to the systems must be performed by factory certified technicians to ensure the integrity and listings of both systems are maintained.
- B)** The contractor assumes all associated liabilities and risks when performing maintenance to the Library's Security, Camera, Fire, and Clock Monitoring Systems.
- C)** The County reserves the right to terminate (60 day written notice) at any time, for any reason, or suspend any part of the services described herein when conditions change, operation of a County facility reduced or discontinued or other similar circumstances take place. In the event of such termination suspension, payments for services shall suspend without penalty.
- D)** The Contractor shall inspect, test, clean, adjust and repair or replace all system devices and components to maintain proper system operation and integrity per NFPA 72 Standards. All manual initiated devices shall be activated and alarm verified at the main panel. All automatic sensing devices shall be cleaned and initiated and their alarm signal verified at the main panel. All audible and visual alarm devices shall have their operation verified. Audible devices are to be tested at times to minimize occupant disruptions, coordinate with Facility Stationary Engineers
- E)** Repair and Replacement: The Contractor shall provide all repair labor and materials to maintain the Security, Camera, Fire, Clock, and Monitoring Systems in operable condition. The intent is to ensure the entire system is maintained in operating condition and downtime is limited. The Contractor will be responsible all listed and associated equipment in addition to software.
- F)** Newly installed equipment repair and replacement shall be fully covered under this contract.

BUFFALO & ERIE COUNTY LIBRARY - MAIN LIBRARY

<u>QUANTITY</u>	<u>MODEL</u>	<u>DEVICE</u>
2	Edwards EST3	Fire Alarm Control Panels - Networked
1	Pyrotrol 115V	Fire Alarm Control Panels - Networked
4	Edwards EST3	Signal Expanders
182	Edwards EST3	Address Smoke Detectors
148	Pyrotrol	Smoke Detectors
6	Pyrotrol	Beam Detectors
3	Edwards EST3	Beam Detectors
3	Edwards EST3	Duct Detectors
13	Pyrotrol	Duct Detectors
23	Edwards EST3	Heat Detectors
70	Chemtron	Heat Detectors
28	Pyrotrol	Pull Stations
11	Edwards EST3	Pull Stations
45	Pyrotrol	Horns
10	Pyrotrol	Horn/Strobes
67	Edwards EST3	Horn/Strobes
35	Edwards EST3	Strobes
2	Pyrotrol	Annunciators
1	Gamewell	Gamewell Municipal Box
13	Edwards EST3	Monitor Module - Sprinkler
9	Edwards EST3	Control Relay
16	Edwards EST3	Power Relay

BUFFALO & ERIE COUNTY LIBRARY - MAIN LIBRARY

Clock System

1	Master Clock
64	120 Volt Sync 12" Wall Clocks With Correction
12	120 Volt Sync Executive Clocks With Correction

Note: Repair of Clocks Includes Cost Of Movement Replacement

PA System

	Rauland Telecenter Rac
2	Biamp MPA 250
1	MACFi - MPC Mackenzie - Enhanced MPeg Audio Record / Play Station
1	Biamp CMA 30
1	Denon DN-T625 CD/Cassette Combo Deck
1	Interm PT-91075D Stereo Tower
1	Microphone
40	Speakers

Security System

3	Network Silent Knight Regency Control Communications With Batteries & Expanders, 4800 Series
19	Silent Knight Regency Keypads
1	Printer With Interface Control
50	Panic Switches
46	Door Contacts
5	Overhead Garage Door Contacts
22	Motion Detectors
9	Magnetic Locks
6	Exit Devices
12	Wireless Receivers
25	Access Keypads
1	Elevator Telephone
1	4 Station Intercom System
1	Wireless Alarm Transmitter
1	Water Monitoring System

BUFFALO & ERIE COUNTY LIBRARY - MAIN LIBRARY

Access System

1	Access System Server - Network
1	Access System Client Computer - Network
1	Access System Alliance Software - Network
5	Access System Alliance Control Panels - Network
16	Alliance Card Readers
16	Door Strikes
5	Alliance LCD Keypads
2	Motion Detectors
16	Door Contacts
1	KT-400 4-Door ACU, Power Supply, Enclosure, RS485

Camera System

4	
5	NVR - Network
5	DVR's - Network
4	Camera Power Supplies
4	19" Color Monitors
3	14" Color Monitors
2	Monitors Quads
5	Monitor Switchers
6	Exterior Digital Color Camera With Pan, Tilt & Zoom Lens Control
68	Interior Digital Color Camera With Pan, Tilt & Zoom Lens Control
52	Interior Color Cameras - Analog
	Network IP Cameras

BUFFALO & ERIE COUNTY LIBRARY

Frank Merriweather Library

Security

1	Silent Knight Security Control Panel
2	Silent Knight Keypads
6	Door Contacts
9	Motion Detectors
1	Panic Alarm
1	High Water Alarm
1	Interior Siren
1	Exterior Siren

Camera System

2	Network NVR
1	Power Supply
23	Network Cameras

Telephone System

1	Panasonic Control/Switch
4	Panasonic Telephones
1	Power Supply

Fire Alarm System

1	Fire Alarm Control Panel - Addressable
1	Remote Annunciator
8	Pull Stations
51	Smoke Detectors
6	Heat Detectors
12	Audio Visuals
4	Visual Signals
4	Relays

BUFFALO & ERIE COUNTY LIBRARY

Crane Library

1	Silent Knight Regency Control Panel With Communicator And Battery
1	Silent Knight Regency Keypads
4	Motion Detectors
4	Door Contacts
1	Panic Switch
1	Temperature Switch
1	High Water Switch
1	Central Station Monitoring
1	RJ31x Jack
1	Interior Siren
1	Interior Camera With Lens And Mounting Bracket
1	Monitor
1	Power Supply With Audible Signals
1	Fire Alarm Control Panel
4	Pull Stations
2	Heat Detectors
4	Audio Visuals

Dudley Library

1	Silent Knight Regency Control Panel With Communicator And Battery
1	Silent Knight Regency Keypads
1	DVR - Network
1	Camera Power Supply
15	Analog Cameras
3	Motion Detectors
5	Door Contacts
1	Panic Switch
1	Temperature Switch
1	Central Station Monitoring
1	RJ31x Jack
1	Interior Siren
1	Fire Alarm Control Panel, Battery backup Auxiliary Functions, Municipal Connection
6	Smoke Detectors
4	Heat Detectors
3	Pull Stations
3	Audio Visuals Signals

BUFFALO & ERIE COUNTY LIBRARY

East Clinton Library

1	Silent Knight Regency Control Panel With Communicator And Battery
1	Silent Knight Regency Keypads
3	Motion Detectors
3	Door Contacts
1	Panic Switch
1	Temperature Switch
1	Exterior Siren With Tamper Switch
1	Central Station Monitoring
1	RJ31x Jack
1	Interior Siren
1	Fire Alarm Control Panel
3	Pull Stations
4	Heat Detectors
3	Audio Visuals

East Delavan Library

1	Silent Knight Regency Control Panel With Communicator And Battery
1	Silent Knight Regency Keypads
2	Motions Detectors
2	Door Contacts
1	Panic Switch
1	Temperature Switch
1	Central Station Monitoring
1	Interior Siren
1	Monitor With Tamper Switch
1	High Water Sensor
3	Interior Camera With Lens, Mounting Bracket And Tamper Switch
1	Switcher
1	DVR With Tamper Switch
1	Exterior Color Camera With Enclosure, Tamper Switch, Lens, Power
7	Interior Analog Cameras
1	Auto Switcher
1	Fire Alarm Control Panel
2	Pull Stations
8	Smoke Detectors
4	Heat Detectors
4	Audio Visuals

BUFFALO & ERIE COUNTY LIBRARY

Niagara Library

- 1 Silent Knight Regency Control Panel With Communicator And Battery
- 1 Silent Knight Regency Keypads
- 5 Motion Detectors
- 5 Door Contacts
- 1 Panic Switch
- 1 Temperature Switch
- 1 Exterior Siren With Tamper Switch
- 1 Central Station Monitoring
- 1 RJ31x Jack
- 1 Interior Siren
- 1 Fire Alarm Control Panel
- 4 Pull Stations
- 4 Heat Detectors
- 4 Audio Visuals

North Park Library

- 1 Vista 128BP
- 1 6160 Keypad
- 2 Motions Detectors
- 2 Door Contacts
- 2 Panic Switch
- 1 Central Station Monitoring
- 1 RJ13x Jack
- 1 Interior Siren
- 1 Fire Alarm Control Panel With Battery Backup And Municipal Connection
- 5 Smoke Detectors
- 2 Pull Stations
- 3 Audio Visuals
- 3 Visuals

BUFFALO & ERIE COUNTY LIBRARY

Riverside Library

1	Silent Knight Regency Control Panel With Communicator And Battery
1	Silent Knight Regency Keypads
3	Motion Detectors
7	Door Contacts
1	Panic Switch
1	Temperature Switch
1	Camera, Lens & Mount
1	Monitor
1	Central Station Monitoring
1	RJ31x Jack
1	Interior Siren
1	Fire Alarm/Voice Communication Control Panel
6	Smoke Detectors
5	Duct Detectors
5	Speaker Strobes
5	Pull Stations
1	Municipal Connections
1	Microphone
2	Auxiliary Connections
1	Monitor
1	Camera Power
3	Interior Color Cameras
1	Exterior Color Camera

PRICING PAGE

The yearly cost for the above services shall be:

For the period July 1, 2017 – June 30, 2018: \$ 32,900.⁰⁰

For the period July 1, 2018 – June 30, 2019: \$ 34,216.⁰⁰

Any work outside the scope of this contract shall be authorized by Library personnel before being started. This work will be on a time and material basis per the pricing below. Time will be charged only for actual time at job location. No other charges (travel, truck, fuel, etc.) will be allowed.

Hourly Labor Rate –
regular business hours (M-F, 7am-6pm) \$ 96.⁰⁰

Hourly Labor Rate –
off hours & weekend \$ 144.⁰⁰

Materials – actual cost + 25 %
(material invoices may be requested)

Subcontractor markup 15 %