



**COUNTY OF ERIE
DIVISION OF PURCHASE
MEMORANDUM**

To: All Using Departments

From: Jamie Kucewicz, Buyer

Date: April 6, 2022

Subject: JANITORIAL SERVICES AT ERIE COUNTY AUTO BUREAU – CHEEKTOWAGA

Effective Dates: July 1, 2020 through June 30, 2022

Vendor #: 109435

Vendor: NEW YORK STATE INDUSTRIES FOR THE DISABLED
11 Columbia Circle Drive
Albany, NY 12203

Contact: Kat Vanfonda

Telephone: 518-463-9706

Pricing: per attached document

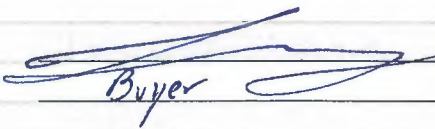


NOTICE OF PRICE ADJUSTMENT

Date Sent:	March 9, 2022		
Contracting Agency:	Erie County		
Customer Contact:	James Kucewicz		
Job Title:	Buyer		
Street Address:	Rath Building 95 Franklin Street		
City, State, Zip:	Buffalo, NY 14202		
Phone:	716-585-6336	Fax:	716-858-6465
Email:	James.Kucewicz@erie.gov		

Member Agency:	Erie County Chapter NYSARC, Inc, d/b/a The ARC Erie County New York or Heritage Centers/Allentown Industries		
Contract or PO#	PO#4600028175		
Service:	Janitorial		
Location:	Cheektowaga Park, 2122 George Urban Blv.		
Price:	PW 1/1/2022-6/30/2022: \$5,108.78/month		
Effective Date:	1/1/2022		
Reason and Pricing:	NYS DOL Prevailing Wage Increase Effective 1/1/2022: \$5,108.78/month		

In accordance with the service agreement of the above referenced contract or purchase order, a price adjustment is applicable. The adjusted pricing will be in effect as of the effective date listed above. Please direct any questions to the contract staff assignment listed below. Please sign and return to the address below.

New York State Industries for the Disabled, Inc.	Staff Assignment:	Vanfonda, Katrina
Attn: Vanfonda, Katrina	Phone:(518)463-9706	Ext: 288
11 Columbia Circle Drive	Fax:	
Albany, NY 12203-5156	Email:	kvanfonda@nysid.org
	Authorized Signature:	
	Job Title:	<i>Buyer</i>

Preferred Source Facilitating Entity	NYSID
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Project Information	Purchasing Agency Name	Erie County	Application Date	6/8/2020
	Contact Name	James Kucewicz		
	Contact Email	James.Kucewicz@erie.gov		
	Contact Phone Number	716-585-6336		
	Contact Street Address	Rath Building 95 Franklin Street		
	City, State, Zip Code	Buffalo, NY 14202		
	Project Name	janitorial		
	Proposed Start Date	1/1/2022 PW Increase		

Direct Labor People working to fulfill contract specifications	Disabled/Blind Labor		Estimated Number of Employees	Number of Hours	Hourly Wage	Total	Direct Disabled Wages Total
	Job Title						
	Contract Cleaner: 12/31/2021-12/30/2022 PW		1.00	990.00	\$ 19.60	\$ 19,404.00	
	Benefit Time-22days x 8hrs x .476		1.00	83.77	\$ 19.60	\$ 1,641.88	
						\$ -	
	Disabled/Blind Labor Total		Total FTE	Total Hours	Total Annual Hours	Total Wages	
			0.5507	1,073.77	1950	\$ 21,045.88	\$ 21,045.88
Direct Labor People working to fulfill contract specifications	Non-Disabled Labor		Estimated Number of Employees	Number of Hours	Hourly Wage	Total	Direct Non-Disabled Wages Total
	Job Title						
	Contract Supervisor: 12/31/2021-12/30/2022 PW		1.00	660.00	\$ 19.60	\$ 12,936.00	
	Benefit Time-22days x 8hrs x .3173		1.00	55.85	\$ 19.60	\$ 1,094.58	
						\$ -	
	Contract Supervisor:12/31/2021-12/30/2022 PW		1.00	60.00	\$ 19.60	\$ 1,176.00	
	Secure Room 4 Times/month x 1.25hrs x 12mo.		1.00	5.08	\$ 19.60	\$ 99.51	
	Benefit Time-22days x 8hrs x .0288					\$ -	
	Non-Disabled Labor Total		Total FTE	Total Hours	Total Annual Hours	Total Wages	
			0.4005	780.92	1950	\$ 15,306.09	\$ 15,306.09

Total All Direct Labor Wages
\$ 36,351.97

Disabled Labor Ratio and FTEs	Total Direct Disabled/Blind Labor Hours	1,073.77	DIRECT LABOR WORKFORCE AFFIRMATION (Please select from the drop-down box below)	
	Total All Direct Labor Hours	1,854.69		
	Disabled/Blind Labor Ratio: Percentage Disabled Labor Hours <small>(Total Disabled Direct Labor / Total All Direct Labor Hours)</small>	57.8947%		The total direct labor workforce involved in this application is comprised of 10 or fewer FTEs. A majority of these employees are blind, severely disabled or visually impaired.
	FTEs (Direct Disabled Labor)	0.5507		
	FTEs (Total Direct Labor)	0.9511		
I do so affirm the accuracy of the disabled direct labor ratio selected above.		Type or Print Name: Simon Erdle		
		Signature: <i>Simon Erdle</i>		

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Indirect Labor Management, oversight and titles not directly related to specifications.	Indirect Disabled/Blind Labor Job Title	Estimated Number of Employees	Number of Hours	Hourly Wage	Total	
					\$ -	
					\$ -	
					\$ -	
	Indirect Disabled Labor Total	Total FTE	Total Hours		Total Wages	Indirect Disabled Wages
		0.0000	-		\$ -	\$ -
	Indirect Non-Disabled Labor Job Title	Estimated Number of Employees	Number of Hours	Hourly Wage	Total	
	Contract Supervisor-Travel Time 12/31/2021-12/30/2022 PW	1.00	43.50	\$ 19.60	\$ 852.60	
	Contract Supervisor-QC Inspection 12/31/2021-12/30/2022 PW	1.00	26.00	\$ 19.60	\$ 509.60	
	Indirect Non-Disabled Labor Total	Total FTE	Total Hours		Total Wages	Indirect Non-Disabled Wages
	0.0356	69.50		\$ 1,362.20	\$ 1,362.20	

Total All Indirect Labor Wages	\$ 1,362.20
Total All Wages	\$ 37,714.17

Employee Benefits	Fringe Benefits (Excluding Article 9 Supplemental Benefits)					
	Benefit Type	Rate	Disabled/ Blind Labor Total	Non-Disabled/ Sighted Labor Total	Total	
	Workers Compensation	0.051	\$ 1,073.34	\$ 850.08	\$ 1,923.42	
	FICA	0.0765	\$ 1,610.01	\$ 1,275.12	\$ 2,885.13	
	Medical Insurance	0	\$ -	\$ -	\$ -	
	Liability Insurance	0.023	\$ 484.06	\$ 383.37	\$ 867.43	
	Disability	0.006	\$ 126.28	\$ 100.01	\$ 226.29	
	Unemployment Insurance	0.0101	\$ 212.56	\$ 168.35	\$ 380.91	
	403B-2% agency match	0.02	\$ 420.92	\$ 333.37	\$ 754.28	
	Total Fringe Benefits (Excluding Article 9 Supplemental Benefits)		\$ 3,927.16	\$ 3,110.30	\$ 7,037.46	
	Article 9 Supplemental Benefits					
	Employee/Job Title	# of Hours	Supplemental Benefit Rate	Disabled/ Blind Labor Total	Non-Disabled/ Sighted Labor Total	Total
	Disabled/ Blind Direct			\$ -		
	Disabled/ Blind Direct			\$ -		
	Non-Disabled/ Sighted Direct				\$ -	
Non-Disabled/ Sighted Direct				\$ -		
Total Supplemental Benefits			\$ -	\$ -	\$ -	

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Summary			
Description	Fringe Benefits (Excluding Article 9 Supplemental Benefits)	Article 9 Supplemental Benefits	Total All Benefits
Disabled/ Blind Labor	\$ 3,927.16	\$ -	3,927.16
Non- Disabled/ Sighted Labor	\$ 3,110.30	\$ -	3,110.30
Total All Benefits			\$ 7,037.46

Total All Wages + Benefits
\$ 44,751.63

Summary Total Other Insurance		
Insurance Type	Cost	Total Insurance
Health Insurance: .346x\$6277 720hrs/2080=.346	\$ 2,172.80	
		\$ 2,172.80

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Equipment Amortization Costs	Description	Original Cost	Useful Life/Years	Prorated/ Annual Cost	
	Hoover Task 15" Upright Vacuum	\$ 233.99	5.0	\$ 46.80	
	SSS Cheetah UHS Burnisher: \$798.99* : prorate at .25	\$ 199.75	5.0	\$ 39.95	
	Huskee garbage can with wheels and barrel Caddy	\$ 65.95	7.0	\$ 9.42	
	Combo Pack, Down press wringer & bucket-32 qt-\$74.97	\$ 74.97	7.0	\$ 10.71	
	Dust Mop Handle and Frame 24"	\$ 14.20	7.0	\$ 2.03	
	Tornado Prowler Extractor: \$1924* prorate .25	\$ 470.89	5.0	\$ 94.18	
	Triple S Cougar 20 floor machine: \$599* prorate: .25	\$ 149.75	5.0	\$ 29.95	
	S-20 Disk Auto Scrub 130 A/H Bat OBC Pad: \$3,999.80 prorate .25	\$ 999.95	5.0	\$ 199.99	
	Angel Broom with Butler	\$ 17.81	5.0	\$ 3.56	
	Subtotal			\$ 436.59	Total Equipment Amortization
				\$ 436.59	

Equipment Operating Costs	Description	Quantity	Price	Total Cost	
	Gas and Oil: per visit 9.7 miles	979.20	\$ 0.575	\$ 563.04	
	Maintenance			\$ -	
	Other (Specify)			\$ -	
	Other (Specify)			\$ -	
	Subtotal			\$ 563.04	Total Equipment Operating Cost
				\$ 563.04	

Supplies and Non-Amortized Equipment	Description	Quantity	Price	Total Cost	
	SSS Navigator 5x non acid restroom cleaner 2ltr	2.00	\$ 79.10	\$ 158.20	
	SSS Navigator 9x multi purpose disinfectant 2ltr	8.00	\$ 69.12	\$ 552.96	
	SSS Navigator 24x compass M-P neutral cleaner 2ltr	3.00	\$ 46.98	\$ 140.94	
	Foam Away Germicidal Cleaner Aerosol	6.00	\$ 34.07	\$ 204.42	
	Triple S Navigator #26 Summit HD Cleaner *Concentrate	1.00	\$ 63.55	\$ 63.55	
	Triple S Pleascent	2.00	\$ 26.00	\$ 52.00	
	Super extension duster	2.00	\$ 5.94	\$ 11.88	
	SSS 1-1/4" nautal value + blend looped end mop	1.00	\$ 32.76	\$ 32.76	
	Urinal Screens	1.00	\$ 13.00	\$ 13.00	
	Triple S Microfiber rags	5.00	\$ 36.00	\$ 180.00	
	Spray Bottles	4.00	\$ 2.30	\$ 9.20	
	Nitrile Gloves Powder Free 10/100	1.00	\$ 76.00	\$ 76.00	
	Pro Foam 1 Gal	1.00	\$ 57.00	\$ 57.00	
	40x48 40-45 gl .62 mil 250/cs himolene opaque liners	3.00	\$ 27.44	\$ 82.32	
	Y vac Bags: 3 pack	2.00	\$ 4.44	\$ 8.88	
	Niagara 96x504 2Ply Toilet Tissue	3.00	\$ 39.16	\$ 117.48	
	Window washer sleeve	1.00	\$ 7.90	\$ 7.90	
	Plastic squeegee	1.00	\$ 9.50	\$ 9.50	
	Telescopic pole	1.00	\$ 31.05	\$ 31.05	
	Window washing bucket 6 gl	1.00	\$ 28.57	\$ 28.57	
	Snapback: 4 gal per case	2.00	\$ 60.31	\$ 120.62	
	3m Niagara Hogs Hair 20in burnishing pad: 1 @ 5.03	40.00	\$ 5.03	\$ 201.20	
	Corr carpet & upholstery shampoo 1 gl-4/cs	1.50	\$ 73.13	\$ 109.70	
	Corr defoamer 1 gl-4/cs	0.75	\$ 73.48	\$ 55.11	
	Vectra floor finish 5 gl	3.00	\$ 65.40	\$ 196.20	
	Diversity pro strip 5 gl	2.00	\$ 62.63	\$ 125.26	
	Rayon wet mop	6.00	\$ 4.99	\$ 29.94	
	SSS 5X24 Value+Cotton Cut EN Wet Mop	6.00	\$ 2.88	\$ 17.28	
	3M 7200 20" Black Strip Pad	6.00	\$ 5.03	\$ 30.18	
Triple S Pre treatment spray 1gl-4cs	1.00	\$ 65.00	\$ 65.00		
10" bleached roll towel emboss 6/cs	6.00	\$ 39.95	\$ 239.70		
Purell LTX Adv Instant Hand Sanitizer Foam	2.00	\$ 75.11	\$ 150.22		

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Other Costs	30x37 20-30 gl 16 mic 500/cs himolene opaque liners	4.00	\$ 39.14	\$ 156.56	
	Subtotal			\$ 3,334.58	Total Supplies and Non-Amortized Equipment
				\$ 3,334.58	

Other Costs	Description	Quantity	Price	Total Cost		
	Subtotal			\$ -	\$ -	Total Other Cost
					\$ -	

Contract Subtotal
\$ 51,258.64

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Overhead and Fees	Description	Rate %	Total Cost	
	Administrative Overhead	15.00%	\$ 7,688.80	
	Subtotal With Overhead		\$ 58,947.43	
	Preferred Source Fee	4.00%	\$ 2,357.90	
	Subtotal With Overhead and Fees		\$ 61,305.33	Overhead and Fees Total
				\$ 61,305.33

Contract Total
\$ 61,305.33

Options for Extension	Initial Contract Term (In Years)	Term		
		1		
	Options for Extensions	Term	Frequency	Annual Total
				\$ 61,305.33
	Description	Amount	Frequency	Monthly Total
Cost Escalator (If applicable)	PW-1/1/22			\$ 5,108.78