



**COUNTY OF ERIE
DIVISION OF PURCHASE
MEMORANDUM**

To: All Using Departments

From: Jamie Kucewicz, Buyer

Date: April 6, 2022

Subject: JANITORIAL SERVICES AT ERIE COUNTY AUTO BUREAU – EASTERN HILLS

Effective Dates: July 1, 2020 through June 30, 2022

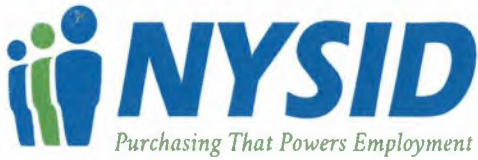
Vendor #: 109435

Vendor: NEW YORK STATE INDUSTRIES FOR THE DISABLED
11 Columbia Circle Drive
Albany, NY 12203

Contact: Kat Vanfonda

Telephone: 518-463-9706

Pricing: per attached document




NOTICE OF PRICE ADJUSTMENT

Date Sent:	March 4, 2022		
Contracting Agency:	Erie County		
Customer Contact:	James Kucewicz		
Job Title:	Buyer		
Street Address:	Rath Building 95 Franklin Street		
City, State, Zip:	Buffalo, NY 14202		
Phone:	716-585-6336	Fax:	716-858-6465
Email:	James.Kucewicz@erie.gov		

Member Agency:	Erie County Chapter NYSARC, Inc, d/b/a The ARC Erie County New York or Heritage Centers/Allentown Industries		
Contract or PO#	PO#4600028606		
Service:	Janitorial		
Location:	Eastern Hills 4545 Transit Road		
Price:	PW 1/1/2022-6/30/2022:\$2,724.65/month		
Effective Date:	1/1/2022		
Reason and Pricing:	NYS DOL Prevailing Wage Increase Effective 1/1/2022: \$2,724.65/month		

In accordance with the service agreement of the above referenced contract or purchase order, a price adjustment is applicable. The adjusted pricing will be in effect as of the effective date listed above. Please direct any questions to the contract staff assignment listed below. Please sign and return to the address below.

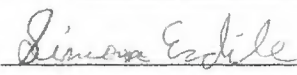
New York State Industries for the Disabled, Inc.	Staff Assignment:	Vanfonda, Katrina
Attn: Vanfonda, Katrina	Phone:(518)463-9706	Ext: 288
11 Columbia Circle Drive	Fax:	
Albany, NY 12203-5156	Email:	kvanfonda@nysid.org
Authorized Signature:		
Job Title:		 Buyer

Preferred Source Facilitating Entity	NYSID
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Project Information	Purchasing Agency Name	Erie County	Application Date	6/8/2020
	Contact Name	James Kucewicz		
	Contact Email	James.Kucewicz@erie.gov		
	Contact Phone Number	716-585-6336		
	Contact Street Address	Rath Building 95 Franklin Street		
	City, State, Zip Code	Buffalo, NY 14202		
	Project Name	janitorial		
	Proposed Start Date	1/1/2022- pw adj		

Direct Labor People working to fulfill contract specifications	Disabled/Blind Labor Job Title	Estimated Number of Employees	Number of Hours	Hourly Wage	Total	Direct Disabled Wages Total
	Contract Worker: 12/31/2021-12/30/2022 PW	1.00	450.00	\$ 19.60	\$ 8,820.00	
Benefit Time-22days x 8hrs x .2163	1.00	38.08	\$ 19.60	\$ 746.31		
				\$ -		
	Disabled/Blind Labor Total	Total FTE	Total Hours	Total Annual Hours	Total Wages	
		0.25	488.08	1950	\$ 9,566.31	\$ 9,566.31
	Non-Disabled Labor Job Title	Estimated Number of Employees	Number of Hours	Hourly Wage	Total	Direct Non-Disabled Wages Total
	Contract Supervisor: 12/31/2021-12/30/2022 PW	1.00	425.00	\$ 19.60	\$ 8,330.00	
	Benefit Time-22days x 8hrs x .2043	1.00	35.96	\$ 19.60	\$ 704.85	
				\$ -		
	Non-Disabled Labor Total	Total FTE	Total Hours	Total Annual Hours	Total Wages	
		0.2364	460.96	1950	\$ 9,034.85	\$ 9,034.85

Total All Direct Labor Wages
\$ 18,601.15

Disabled Labor Ratio and FTEs	Total Direct Disabled/Blind Labor Hours	488.08	DIRECT LABOR WORKFORCE AFFIRMATION (Please select from the drop-down box below)
	Total All Direct Labor Hours	949.04	
	Disabled/Blind Labor Ratio: Percentage Disabled Labor Hours (Total Disabled Direct Labor / Total All Direct Labor Hours)	51.4286%	
	FTEs (Direct Disabled Labor)	0.2503	
	FTEs (Total Direct Labor)	0.4867	
I do so affirm the accuracy of the disabled direct labor ratio selected above.		Type or Print Name: Simon Erdile	The total direct labor workforce involved in this application is comprised of 10 or fewer FTEs. A majority of these employees are blind, severely disabled or visually impaired.
		Signature: 	

if not directly related to s.	Indirect Disabled/Blind Labor Job Title	Estimated Number of Employees	Number of Hours	Hourly Wage	Total	Indirect Disabled Wages
	Contract Worker Travel: 12/31/2021-12/30/2022 PW	1.00	29.00	\$ 13.20	\$ 382.80	
	Indirect Disabled Labor Total	Total FTE	Total Hours	Total Wages		

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	Project Name	janitorial		
	Proposed Start Date	1/1/2022- pw adj		

Indirect Labor Management, oversight and titles specification:		0.0149	29.00		\$	382.80	\$	382.80
	Indirect Non-Disabled Labor Job Title	Estimated Number of Employees	Number of Hours	Hourly Wage		Total		
	Contract Supervisor: Travel time: 24 minutes 12/31/2021-12/30/2022 PW	1	29.00	\$ 18.00		\$	522.00	
	Contract Supervisor: QC checks 12/31/2021-12/30/2022 PW	1	12.00	\$ 18.00		\$	216.00	
	Indirect Non-Disabled Labor Total	Total FTE	Total Hours			Total Wages		Indirect Non-Disabled Wages
	0.0210	41.00			\$	738.00	\$	738.00

Total All Indirect Labor Wages	\$	1,120.80
Total All Wages	\$	19,721.95

Employee Benefits	Fringe Benefits (Excluding Article 9 Supplemental Benefits)				
	Benefit Type	Rate	Disabled/ Blind Labor Total	Non-Disabled/ Sighted Labor Total	Total
	Workers Compensation	0.051	\$ 507.40	\$ 498.42	\$ 1,005.82
	FICA	0.0765	\$ 761.11	\$ 747.62	\$ 1,508.73
	Medical Insurance		\$ -	\$ -	\$ -
	Liability Insurance	0.023	\$ 228.83	\$ 224.78	\$ 453.60
	Disability	0.006	\$ 59.69	\$ 58.64	\$ 118.33
	Unemployment Insurance	0.0101	\$ 100.49	\$ 98.71	\$ 199.19
	403 B-Agency match	0.02	\$ 198.98	\$ 195.46	\$ 394.44
	Total Fringe Benefits (Excluding Article 9 Supplemental Benefits)		\$ 1,856.50	\$ 1,823.61	\$ 3,680.12
	Article 9 Supplemental Benefits				
	Employee/Job Title	# of Hours	Supplemental Benefit Rate	Disabled/ Blind Labor Total	Non-Disabled/ Sighted Labor Total
	Disabled/ Blind Direct			\$ -	
	Disabled/ Blind Direct			\$ -	
	Non- Disabled/ Sighted Direct				\$ -
Non- Disabled/ Sighted Direct				\$ -	
Total Supplemental Benefits			\$ -	\$ -	
Summary					
Description	Fringe Benefits (Excluding Article 9 Supplemental Benefits)	Article 9 Supplemental Benefits	Total All Benefits		
Disabled/ Blind Labor	\$ 1,856.50	\$ -	\$	1,856.50	
Non- Disabled/ Sighted Labor	\$ 1,823.61	\$ -	\$	1,823.61	

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	Proposed Start Date	1/1/2022- pw adj		
Total All Benefits			\$	3,680.12

Total All Wages + Benefits
\$ 23,402.07

Insurance	Summary Total Other Insurance		
	Insurance Type	Cost	Total Insurance
	Health Insurance: .2240x\$6277 466hrs/2080=.224	\$ 1,406.29	
			\$ 1,406.29

Equipment Amortization Costs	Description	Original Cost	Useful Life/Years	Prorated/ Annual Cost	
	Tornado Prowler Extractor: \$2,287.99: prorate 5%	\$ 114.00	3.00	\$ 38.00	
	Hoover Task Vac: \$233.99: prorate at 20%	\$ 46.90	3.00	\$ 15.63	
	Unger Golden Pro Brass Squeegee Handle	\$ 14.90	3.00	\$ 4.97	
	M2 Professional 12" Telescopic Pole in 2 pieces	\$ 31.05	3.00	\$ 10.35	
	Impact Blue Maids Basket	\$ 18.50	3.00	\$ 6.17	
	Victory Handheld Electrostatic Sprayer: \$629.10: prorate at \$20%	\$ 125.82	3.00	\$ 41.94	
	Impact The Mopster Microfiber Bucketless Mopping System	\$ 74.16	3.00	\$ 24.72	
	Large Angle Broom with Lobby Dust pan:	\$ 18.92	3.00	\$ 6.31	
	Subtotal			\$ 148.08	Total Equipment Amortization \$ 148.08

Equipment Operating Costs	Description	Quantity	Price	Total Cost	
	Gas and Oil: 14 miles per vist	1,064.00	\$ 0.560	\$ 595.84	
	Maintenance			\$ -	
	Other (Specify)			\$ -	
	Other (Specify)			\$ -	
Subtotal			\$ 595.84	Total Equipment Operating Cost \$ 595.84	

Non-Amortized Equipment	Description	Quantity	Price	Total Cost	
	Corr PF1 Non-Ammoniated Window Cleaner: 80 oz 2 per case: C	2.00	\$ 39.80	\$ 79.60	
	PFG03 Green Organic Acid Restroom Cleaner: 80 oz 2 per case: D	2.00	\$ 71.15	\$ 142.30	
	PFG4 Corr Neutral Disinfectant/ Cleaner: 80oz. 2 per case: B	4.00	\$ 45.94	\$ 183.76	
	BruIn Bru Tab Disinfect Sanitizer Tabs: 200 per tub 6 tubs: 41.13 per tub	0.50	\$ 41.13	\$ 20.57	
	Disposable Medical Mask Bulk Pack: 900 per case:	0.55	\$ 291.60	\$ 160.38	
	Nitrile Gloves: 10 boxes of 100 each: I	1.00	\$ 189.75	\$ 189.75	
	M2 Professional Brass Channel with Rubber 14 inches	3.00	\$ 6.71	\$ 20.13	
	Hospeco Microworks Flat Microfiber Pad 5 x 11: 12 per case	1.00	\$ 25.92	\$ 25.92	
	Lambskin Dust Wand Big Pro Lambswool Duster: L	3.00	\$ 4.77	\$ 14.31	
	Microfiber & More 16x16 Microfiber Cloth: 12 per pack: M	6.00	\$ 11.24	\$ 67.44	
	Y vaccum bags 3 per pack: N	2.00	\$ 4.47	\$ 8.94	
	Corr Defoamer: 1 gal: 4 per case	0.25	\$ 73.44	\$ 18.36	
	Corr Traffice & Bonnet Cleaner: 1 gal 4 per case	0.25	\$ 91.97	\$ 22.99	
	Corr Carpet & Upholstery Shampoo: 1 gal 4 per case	0.50	\$ 73.13	\$ 36.57	
	Mount Royal 2ply Toilet Tissue 96 per case	3.00	\$ 42.76	\$ 128.28	

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Supplies and	Pro Link Green Aspire White Towel Roll 6 per case	6.00	\$ 51.32	\$ 307.92
	Buckeye Symmetry Green Certified Foam Hand Wash: 1250ml: 6 per case	3.00	\$ 66.42	\$ 199.26
	Garbage Bags: 24x33 8 mic, 1000 per case	3.00	\$ 28.61	\$ 85.83
	Garbage Bags: 40x48 16 Mic 250 per case	1.50	\$ 32.73	\$ 49.10
	Spray bottles with triggers	9.00	\$ 2.30	\$ 20.70
	Janico Bristles Toilet Brush w/ Polypropylene Brush: O	2.00	\$ 1.61	\$ 3.22
	Subtotal			\$ 1,785.32
				Total Supplies and Non-Amortized Equipment
				\$ 1,785.32

Other Costs	Description	Quantity	Price	Total Cost
	Subtotal		\$ -	\$ -
				\$ -

Contract Subtotal
\$ 27,337.60

Overhead and Fees	Description	Rate %	Total Cost
	Administrative Overhead	15.00%	\$ 4,100.64
	Subtotal With Overhead		\$ 31,438.24
	Preferred Source Fee	4.00%	\$ 1,257.53
	Subtotal With Overhead and Fees		\$ 32,695.77
			Overhead and Fees Total
			\$ 32,695.77

Contract Total
\$ 32,695.77

Options for Extension	Initial Contract Term (In Years)	Term	1	
	Options for Extensions	Term	Frequency	
	Cost Escalator (If applicable)	Description	Amount	Frequency
		PW-7/1		
			Annual Total	
			\$ 32,695.77	
			Monthly Total	
			\$ 2,724.65	