



**COUNTY OF ERIE  
DIVISION OF PURCHASE  
MEMORANDUM**

**To:** All Using Departments

**From:** Jamie Kucewicz, Buyer

**Date:** February 23, 2024

**Subject:** EMERGENCY POWER GENERATOR MAINTENANCE

**Bid No.:** 230374-002

**Effective Dates:** January 1, 2024 through December 31, 2025

**Vendor #:** 172198

**Vendor:** CUMMINS, INC.  
700 Aero Drive  
Buffalo, NY 14225

**Telephone:** 315-481-4232

**Contact:** Matt Barkley

**Pricing:** per attached document



# COUNTY OF ERIE

## DIVISION OF PURCHASE INVITATION TO BID

Bids, as stated below, will be received and publicly opened by the Division of Purchase in accordance with the attached specifications. FAX bids are unacceptable. Bids must be submitted in a sealed envelope to:

County of Erie  
Division of Purchase  
Attention: JAMES KUCEWICZ, BUYER (716) 858-6336  
95 Franklin Street, Room 1254  
Buffalo, New York 14202-3967

**NOTE:** Lower left-hand corner of envelope **MUST** indicate the following:

BID NUMBER: 230374-002  
OPENING DATE: JANUARY 8, 2024 TIME: 11:00 AM  
FOR: EMERGENCY POWER GENERATOR MAINTENANCE

NAME OF BIDDER: Cummins Inc.

If you are submitting other Invitations to Bid, each bid must be enclosed in a separate envelope.

Following EXHIBITS are attached to and made a part of the bid specifications, and part of any agreement entered into pursuant to this Invitation to Bid:

- EXHIBIT "A" - Assignment of Public Contracts
- EXHIBIT "B" - Purchases by Other Local Governments or Special Districts
- EXHIBIT "C" - Construction/Reconstruction Contracts
- EXHIBIT "D" - Bid Bond (Formal Bid)
- EXHIBIT "E" - Bid Bond (Informal Bid)
- EXHIBIT "EP" - Equal Pay Certification
- EXHIBIT "F" - Standard Agreement
- EXHIBIT "G" - Non-Collusive Bidding Certification
- EXHIBIT "H" - MBE/ WBE Commitment
- EXHIBIT "IC" - Insurance CLASSIFICATION "A"
- EXHIBIT "P" & EXHIBIT "PBI" - Performance Bond
- EXHIBIT "Q" - Confined Space Program Certification
- EXHIBIT "PW" - NYS Prevailing Wage
- EXHIBIT "V" - Vendor Federal Compliance Certification

(Rev. 1/00)

**County of Erie**  
 DIVISION OF PURCHASE  
NON-COLLUSIVE BIDDING CERTIFICATION

By submission of this bid, each bidder and each person signing on behalf of any bidder certifies, and in the case of a joint bid each party thereto certifies as to its own organization, under penalty of perjury, that to the best of his knowledge and belief:

- (1) the prices in this bid have been arrived at independently without collusion, consultation, communication, or agreement, for the purpose of restricting competition, as to any matter relating to such prices with any other bidder or any competitor;
- (2) unless otherwise required by law, the prices which have been quoted in this bid have not been knowingly disclosed by the bidder and will not knowingly be disclosed by the bidder prior to opening, directly or indirectly, to any other bidder or to any competitor; and
- (3) no attempt has been made or will be made by the bidder to induce any other person, partnership or corporation to submit or not to submit a bid for the purpose of restricting competition.

**NOTICE**

(Penal Law, Section 210.45)

IT IS A CRIME, PUNISHABLE AS A CLASS A MISDEMEANOR UNDER THE LAWS OF THE STATE OF NEW YORK, FOR A PERSON, IN AND BY A WRITTEN INSTRUMENT, TO KNOWINGLY MAKE A FALSE STATEMENT, OR TO MAKE A FALSE STATEMENT, OR TO MAKE A STATEMENT WHICH SUCH PERSON DOES NOT BELIEVE TO BE TRUE.

**BID NOT ACCEPTABLE WITHOUT FOLLOWING CERTIFICATION:**

Affirmed under penalty of perjury this 4 day of January, 20 24

TERMS Net 30 DELIVERY DATE AT DESTINATION FOB

FIRM NAME Cummins Inc.

ADDRESS 700 Aero Drive

Buffalo, NY

ZIP 14225

AUTHORIZED SIGNATURE *Matt Barkley*

TYPED NAME OF AUTHORIZED SIGNATURE

TITLE Territory Manager TELEPHONE NO. 315-481-4232

(Rev. 1/2000)

ERIE COUNTY OFFICE BUILDING, 95 FRANKLIN STREET, BUFFALO, NEW YORK 14202 (716) 858-6336

**County of Erie**  
**DIVISION OF PURCHASE**  
**BID SPECIFICATIONS**

BID NO 230374-002

Ship to: County of Erie  
 Attention:  
 Address:

Ship Via:  
 Date Required at Destination:

ITEM NO.	QUAN-TITY	U/M	CATALOG NO./DESCRIPTION	UNIT PRICE	TOTAL PRICE
	2 years		Service Contract for Emergency Power Generator Sets	54,910	109,820
			per the attached specifications.		
			The term of the contract will be		
			January 1, 2024 through December 31, 2025.		
					109,820

**NOTE:** Bid results cannot be given over the phone. All requests for bid results should be submitted in writing or faxed to:

**ERIE COUNTY DIVISION OF PURCHASE**  
 Freedom of Information Officer  
 95 Franklin Street, Rm. 1254  
 Buffalo, NY 14202  
 FAX #: 716/858-6465

**NAME OF BIDDER** Cummins Inc.

## **Bid Specifications for Emergency Power Generator sets:**

Erie County Department of Public Works, Division of Buildings and Grounds, requires a vendor to provide semiannual inspection and preventive maintenance service on emergency power generator sets located at various County facilities as listed in the enclosed specifications.

**Term of the contract is: January 1, 2024 through December 31, 2025.**

### **ARTICLE I - GENERAL**

**1001** - The inspection and preventive maintenance services to be performed by a trained contractor. This specification shall consist of furnishing all material, parts, labor, tools, and equipment necessary to provide complete inspection and maintenance service to the emergency power generators sets and automatic transfer switches as described in this contract.

**1002** - Bidder is requested to quote price per inspection and annual cost (based on two inspections per year) for each generator. Such inspections to be conducted twice during the 12-month period as specified. One inspection performed in the month of March or April and one inspection in the month of October or November. Prior arrangements for inspections are to be scheduled at the mutual agreement of the site Chief Engineer / County representative and the vendor.

**1003** - As part of this contract, vendor is to provide at no additional cost to the County: belts, (batteries one complete change at each facility within the term of contract) coolant hoses, filters (oil, fuel, coolant and air), engine oil, coolant and coolant additive as needed to maintain the generator's engines in reliable operating condition.

**1004** - The County reserves the right to terminate (60-day written notice) at any time for any reason or suspend any part of the services described herein when conditions change, operation of a County facility is reduced or discontinued or other similar circumstances take place. In the event of such termination or suspension, payments for services shall be suspended without penalty.

### **ARTICLE II - COMPETENCY OF BIDDER**

**2001A** - The bidder shall have had a qualified service organization in active operation for a minimum of five years. The bidder shall have established a history of competent service, proof of training & proof of experience in maintaining the specific types of equipment as described in these specifications, and must have on its payroll sufficient qualified personnel to guarantee satisfactory performance of this contract.

**2001B** - All technicians working on County of Erie generators and transfer switches must provide OEM documentation that they have received training on generator and transfer switch maintenance and provide said documentation at time of bid.

**2001C** - All servicing technicians shall have continual company training on electrical safety procedures in all aspects of generator and transfer switch maintenance. *Documentation will be provided **prior** to working on any County of Erie generator site.*

**2001D** - The bidder must have training and software ability to communicate and to service the generator/transfer switches at the following locations # 2, 3, 4, 5, 6, 7, 17, 19, 21, 23 (as listed below).

**2002** - The bidder shall submit a statement that includes at least three specific locations that have been serviced by the bidder and the dates during which the service has been performed. Consideration will not be given to bids submitted by an individual, firm, or corporation who has established on former projects, and on either government or commercial, an unsatisfactory record of performance in connection with inspection, maintenance or repair of emergency power generator sets. The County reserves the right to determine the competency of contractors being considered for the award of this contract. The County will take into consideration all factors, which are deemed pertinent to the satisfactory execution of this contract.

**2003** - The successful bidder will be required to provide proof of insurance as per requirements of Erie County standard insurance classification "A".

### **ARTICLE III - PAYMENTS**

**3001** - Payments in the amounts stipulated in the contract shall be made semiannually in arrears, upon completion of service and submission of specified written reports and invoices.

### **ARTICLE IV - FAILURE TO COMPLY**

**4001** - In the event that the contractor fails to maintain the power generating equipment in accordance with these specifications, or violates any of the provisions hereof, the County of Erie may, upon ten days' notice in writing to the contractor, engage the services of others to perform all work necessary to bring the equipment up to good operating standards. The cost of this work shall be at the contractor's expense.

### **ARTICLE V - SCOPE OF WORK**

**5001** - The work to be performed by the contractor under this specification shall consist of preventive maintenance and inspection services as herein described.

**5002 - WORKING HOURS** - Preventive maintenance and inspection work under these specifications shall be performed during normal working hours and on regular working days established for the County of Erie.

**5003 - EMERGENCY SERVICE** - The contractor shall provide emergency service outside of normal working hours for the trade on any day of the week, day or night, holidays included. The contractor shall provide a continuous telephone service where he can be reached twenty-four hours, seven days each week, Sundays and holidays included in the event emergency service is required. Such emergency service is outside of the normal maintenance and inspection service specified in this contract and is to be billed separately at the appropriate established overtime rate with prior approval of the site Chief Engineer/County Representative.

#### **5004 - SEMIANNUAL INSPECTION AND MAINTENANCE WILL INCLUDE THE FOLLOWING:**

1. Adjust engine fuel injectors and valves as required. Check or replace spark plugs, points and condenser as required if applicable.
2. Check and adjust fuel pump and governor or carburetor if applicable.
3. Provide an annual independent, 3<sup>rd</sup> party lube oil, coolant and analysis to determine oil and coolant condition and change interval. Oil and coolant samples to be taken and report provided as part of the 1<sup>st</sup> semiannual inspection. Change lube oil and filter annually, coolant recommended by analysis and dispose of waste oil, coolant and filters as per NYS DEC regulations. Lubricate all equipment as specified by manufacturer.
4. Inspect complete fuel system and service sediment trap and fuel filter(s). Replace fuel filters as required.
5. Check engine for oil, coolant and/or fuel leaks - report problems to owner representative.
6. Check battery condition and battery charger operation. Clean battery terminals and add electrolyte as needed. Record specific gravity of each cell and include on inspection report. Batteries are to be load tested and replaced under the terms of this specification and properly disposed of by contractor.
7. Check lube oil and coolant level - add fluids as needed.
8. Check coolant's freeze protection - add antifreeze and DCA as needed.
9. Check condition of all hoses and belts - report to owner. Replace as required.
10. Check and clean air intake system and service air cleaner. Replace as required.
11. Check generator brushes, commutator or slip rings for proper setting and operation.
12. Check operation of automatic transfer switch (where practical) - report problems to owner representative.
13. Check operation of all instruments and engine safety controls - report deficiencies to owner rep.
14. Run and test unit (under load, where practical).
15. Comply with NFPA maintenance guidelines where applicable for emergency generating systems in health care facilities.
16. Instruct owner personnel upon request, of proper operating and care procedures between scheduled calls.
17. Contractor will provide and maintain electronic log available to assigned County personnel detailing the service provided for each semiannual and emergency service call. The log entry will give a narrative of the work performed on each generator, the date of service, generator Serial Number or identification number, generator clock hours, and name of technician. Upon termination of this contract, all electronic documents become the property of the County of Erie.
18. A written report of all inspections and engine oil and coolant analysis reports are to be sent to the Chief Engineer / representative at each generator location and copies of such reports along with detailed invoice, to the Buildings and Grounds office, Room 1400, 95 Franklin St, Buffalo, NY 14202.

**5005 - ADDITIONAL WORK** - Any work required on power generators sets or associated transfer switching equipment outside of the normal inspection and maintenance service specified herein, that was identified as being needed at time of inspection, may be completed with the prior approval of the site Chief Engineer/ County Representative (as noted on page 4 of 5). Such work to be billed separately with detail of labor hours and any non-covered parts utilized.

**5005.1 LOAD BANK TESTING – Sites 14 – 42 require an annual load bank test at 30% load for 1 Hour. Test to be performed during the 2<sup>nd</sup> inspection of each year contractor to supply load bank.**

**ARTICLE VI – PRICING & PAYMENT**

**1. Emergency Operations Center - Chestnut Ridge Park – Mike Feldman 783-6695**

DT530- 150kW Magnetek Detroit Diesel S/N VNV530R60ASD \$ 550 each \$ 1100 annual (ea x 2)

**2. Botanical Gardens - South Park Ave. Buffalo, NY – Mike Feldman 783-6695**

Olympian G80F3, 80kW \$ 550 each \$ 1100 annual (ea x 2)

**3. Erie County H.V.A.C. Facility – 1084 Harlem Rd., Chkt, NY – Mike Feldman 783-6695**

CAT Olympian G45F3S 120/240 volt, 1 Phase, 42kW \$ 400 each \$ 800 annual (ea x 2)

**4. Erie County Youth Detention Facility – 810 E. Ferry St. Bflo, NY – Sandor Toth 858-4707**

CAT 480v 3 phase 600kW Diesel S/N 00000T9ET02459 \$ 980 each \$ 1960 annual (ea x 2)

**5. Hamburg Highway – 50 West Ave., Hamburg, NY – Joe Donlon 649-4077**

Onan/Cummins DGFB 100kW \$ 550 each \$ 1100 annual (ea x 2)

**6. Harlem Highway – 1080 Harlem Rd., Chkt., NY – Mike Pasnik 823-4243**

Onan/Cummins DGDB 100kW \$ 550 each \$ 1100 annual (ea x 2)

**7. Weights & Measures – 2380 Clinton St., Chkt., NY – Mike Feldman 786-6695**

Onan/Cummins DGCB 60kW \$ 550 each \$ 1100 annual (ea x 2)

**8. Concord Highway – 9125 Sibley Rd., Concord, NY – Tony Scolese 592-9346**

Kohler 55RZ52 natural gas 55kW \$ 550 each \$ 1100 annual (ea x 2)

**9. Concord Highway sign shop – 9125 Sibley Rd., Concord, NY – Tony Scolese 592-9346**

Kohler 20RE0ZK/339NGMGK0016 Diesel \$ 550 each \$ 1100 annual (ea x 2)

**10. Aurora Highway – Route 119 Ellicott Rd., Aurora, NY – Rich Denning 652-0410**

Kohler 100RZ82 natural gas 88kW \$ 550 each \$ 1100 annual (ea x 2)

**11. Clarence Highway – 5105 Salt Rd. Clarence, NY – Pat Baskerville 759-8328**

Generac 50kW \$ 550 each \$ 1100 annual (ea x 2)

12. North Collins Highway (truck garage) – Tony Scolese 592-9346

Generac 11kW \$ 350 each \$ 700 annual (ea x 2)

13. Erie County Emergency Services – Jerry Whittington 432-2435

25kW Tow Behind \$ 350 each \$ 700 annual (ea x 2)

25kW Tow Behind \$ 350 each \$ 700 annual (ea x 2)

**The following sites require annual load bank test @ 30% load**

14. Erie County Correctional Facility – 11581 Walden Ave. Alden, NY – Joe Dauer 937-5739

Onan 7500DRZ4XR1272910 750kW Diesel S/N K840737858 \$ 700 each \$ 1400 annual (ea x 2)

Onan 7500DRZ4XR1272910 750kW Diesel S/N K840737857 \$ 700 each \$ 1400 annual (ea x 2)

15. Erie County Holding Center – 10-40 Delaware Ave. Buffalo, NY – Paul Overfield 858-6368

Caterpillar 3408 350kW Diesel S/N 78201623 \$ 700 each \$ 1400 annual (ea x 2)

Caterpillar 3408 350kW Diesel S/N 78201631 \$ 700 each \$ 1400 annual (ea x 2)

16. 134 West Eagle St., Buffalo, NY – Paul Overfield 858-6368

Cummins Diesel VT-12-63-GS 350kW \$ 700 each \$ 1400 annual (ea x 2)

17. New County Hall - 25 Delaware, Buffalo, NY – Joseph Toth 858-8024

Kohler Model 100G8G 100kW S/N 0767978 \$ 550 each \$ 1100 annual (ea x 2)

18. Old County Hall - 92 Franklin St., Buffalo, NY – Joseph Toth 858-8024

Kohler Model 60G8G 60kW S/N 0767977 \$ 550 each \$ 1100 annual (ea x 2)

19. Erie County Fire Training Academy – 3359 Broadway, Chkt, NY – Mike Feldman 783-6695

Caterpillar 3408 350kW Diesel S/N 78201623 \$ 700 each \$ 1400 annual (ea x 2)

Caterpillar 200kW 480/277v 3 phased Diesel (2<sup>ND</sup> YEAR ONLY) \$ 600 each \$ 1200 annual (ea x 2)

20. Medical Mall - 1500 Broadway, Buffalo, NY – Mike Feldman 783-6695

Cummins NT855 150kW \$ 550 each \$ 1100 annual (ea x 2)

21. Erie County Family Court Building – 1 Niagara Plaza, Bflo, NY – Mike Campanella 858-7793

Onan/Cummins DFF1A-4487834 S/N J000160559SPECE 480-volt, 3 Phase, 750kW \$ 1200 each

\$ 2400 annual (ea x 2)

22. Erie County Fire Radio Communications Bldg. – Chestnut Ridge Park – Kevin Hughes 208-8888

Kohler 30RZZ82 33kW S/N 179129 Natural Gas \$ 350 each \$ 700 annual (ea x 2)

23. Public Safety Campus – 45 Oak St., Bflo, NY – Sandor Toth 858-4707

Caterpillar 3508DITA, 900kW \$ 1300 each \$ 2600 annual (ea x 2)

Caterpillar 3508DITA, 900kW \$ 1300 each \$ 2600 annual (ea x 2)

24. Erie County Medical Center AA – 503 Kensington Ave., Buffalo, NY – Mike Feldman 783-6695

Olympian NG 660-F1 \$ 550 each \$ 1100 annual (ea x 2)

25. Erie County Medical Center BB – 503 Kensington Ave., Buffalo, NY – Mike Feldman 783-6695

Olympian NG 660-F1 \$ 550 each \$ 1100 annual (ea x 2)

26. Erie County Medical Examiner's Office – 501 Kensington Ave., Buffalo, NY – Mike Feldman 783-6695

Cummings Diesel QSB7-DSAC 150kW \$ 550 each \$ 1100 annual (ea x 2)

27. Erie County Warehouse – 500 Commerce Dr., Amherst, NY – Jon Torre 858-2165

ONAN GGHB-3372893 65 kW S/N F990925979 Spec. B \$ 550 each \$ 1100 annual (ea x 2)

28. Jesse Nash Health Clinic – 608 William St., Buffalo, NY – Mike Feldman 783-6695 (2<sup>ND</sup> YEAR ONLY)

230kW 120/208v 3-phase Diesel \$ 650 each \$ 1300 annual (ea x 2)

29. Erie County Emergency Services – S. Feddick Rd. & Zimmerman – Tower Jerry Whittington 432-2435

35kW Olympian Diesel \$ 450 each \$ 900 annual (ea x 2)

30. Erie County Emergency Services – 8635 East Eden Rd. – Tower Jerry Whittington 432-2435

25kW Cummings Diesel \$ 450 each \$ 900 annual (ea x 2)

31. Erie County Emergency Services – 6552 East Creek Rd – Tower Jerry Whittington 432-2435

25kW Cummings Diesel \$ 450 each \$ 900 annual (ea x 2)

32. Erie County Emergency Services – Newstead – Tower Jerry Whittington 432-2435

25 kW Cummings Diesel \$ 450 each \$ 900 annual (ea x 2)

33. Erie County Emergency Services – North Collins Jerry Whittington 432-2435

25kW Cummings Diesel \$ 450 each \$ 900 annual (ea x 2)

34. Erie County Emergency Services – Sardinia – Tower Jerry Whittington 432-2435

35kW Olympian Diesel \$ 450 each \$ 900 annual (ea x 2)

35. Erie County Emergency Services – Military Rd. – Tower Jerry Whittington 432-2435

10kW Generac Diesel \$ 400 each \$ 800 annual (ea x 2)

36 Erie County Emergency Services – Townsend Hill Rd. – Tower Jerry Whittington 432-2435

25kW Kohler Diesel \$ 450 each \$ 900 annual (ea x 2)

37 Erie County Emergency Services – Vermont Hill Rd. – Tower Jerry Whittington 432-2435

25kW Cummings Diesel \$ 450 each \$ 900 annual (ea x 2)

38 Erie County Emergency Services – Warner Gulf Rd. – Tower Jerry Whittington 432-2435

35kW Olympian Diesel – LP \$ 450 each \$ 900 annual (ea x 2)

39 Erie County Emergency Services – Harris Hill – Tower Jerry Whittington 432-2435

15kW Generac \$ 400 each \$ 800 annual (ea x 2)

40 Erie County Emergency Services – South Wales – Tower Jerry Whittington 432-2435

15kW Generac \$ 400 each \$ 800 annual (ea x 2)

41 Lincoln Building – 110 Franklin St. – Joe Toth 858-8024

Kohler 100REZGD \$ 550 each \$ 1100 annual (ea x 2)

42 DPW – 13 Centre Dr. – Mike Feldman 783-6695

500kW CAT \$ 1000 each \$ 2000 annual (ea x 2)

Semiannual payments are to be made in arrears upon completion of inspections and submittal of invoice accompanied by inspection reports and 3<sup>rd</sup> party independent oil and coolant analysis report.

\*Any additional work required and authorized will be charged at a labor Rate per hour of: \$ 175

Overtime Rate per hour of \$ 190

Holiday Rate per hour of \$ 225

NAME of BIDDER: Cummins Inc.