



**COUNTY OF ERIE  
DIVISION OF PURCHASE  
MEMORANDUM**

To: Sewerage Department

From: Jamie Kucewicz, Buyer

Date: August 13, 2025

Subject: FLOW MONITORING SERVICES-NASH RD BILLING METER-ECSD 4 TRUNK

Bid No.: 240190-002

Effective Dates: Extended through June 30, 2026

Vendor #: 129519

Vendor: TECSMITH, INC.  
P.O. Box 95  
Clarence, NY 14081  
Contact: Ethan Smith

Telephone: 716-462-0382

Pricing: per attached document



# COUNTY OF ERIE

## DIVISION OF PURCHASE

July 31, 2025

TECSMITH INC.  
P.O. Box 95  
Clarence, NY 14081  
Attn: Ethan Smith

**Re: Bid 240190-002 "FLOW MONITORING SERVICES-NASH RD BILLING METER-ECSD 4 TRUNK"**

Dear Mr. Smith,

The County of Erie wishes to extend this agreement for an additional year, through June 30, 2026, under the same prices, terms and conditions as the original agreement.

Extension is provided for per paragraph 19 of the bid specifications. This offer is for your immediate consideration and acceptance. Please indicate below whether you agree to extend or do not wish to extend. Please respond **within seven days upon receipt of this request.**

After approval and execution by the County, a fully signed copy will be returned to you for your files.

☒ Yes, I agree to extend

☐ No, I do not wish to extend

Please complete and submit the following if indicated by an (X) for any bid extension agreed upon:

☒ Insurance Form

☒ Workers Compensation Form

Company Name: TECSMITH INC

Representative (Please print): ETHAN SMITH

Title: PRESIDENT

Signature: [Signature]

Date: 8/4/2025

Sincerely,

James Kucewicz  
Buyer

[Signature]  
Valle M. Ferrareccio  
Director of Purchase

8/5/2025  
DATE



## COUNTY OF ERIE

### DIVISION OF PURCHASE

#### INVITATION TO BID

Bids, as stated below, will be received and publicly opened by the Division of Purchase in accordance with the attached specifications.

**Bids should be submitted to:**

County of Erie  
Division of Purchase  
Attention: JAMES D. KUCEWICZ, BUYER, 716-858-6336  
95 Franklin Street, Room 1254  
Buffalo, New York 14202-3967

**BIDS CAN ALSO BE FAXED TO 716-858-6465  
OR EMAILED TO [ECinformalbidsubmission@erie.gov](mailto:ECinformalbidsubmission@erie.gov)**

**NOTE: All bids MUST indicate the following:**

BID NUMBER: 240190-002

OPENING DATE: JUNE 26, 2024 TIME: 2:30 PM

FOR: FLOW MONITORING SERVICES – NASH RD BILLING METER – ECSD 4 TRUNK

NAME OF BIDDER: TEC SMITH INC

If you are submitting other Invitations to Bid, each bid must be enclosed in a separate envelope.

Following EXHIBITS are attached to and made a part of the bid specifications, and part of any agreement entered into pursuant to this Invitation to Bid:

- |  |   |
|--|---|
| <input checked="" type="checkbox"/> EXHIBIT "A"      | - Assignment of Public Contracts                            |
| <input checked="" type="checkbox"/> EXHIBIT "B"      | - Purchases by Other Local Governments or Special Districts |
| <input checked="" type="checkbox"/> EXHIBIT "C"      | - Construction/Reconstruction Contracts                     |
| <input type="checkbox"/> EXHIBIT "D"                 | - Bid Bond (Formal Bid)                                     |
| <input type="checkbox"/> EXHIBIT "E"                 | - Bid Bond (Informal Bid)                                   |
| <input type="checkbox"/> EXHIBIT "EP"                | - Equal Pay Certification                                   |
| <input type="checkbox"/> EXHIBIT "F"                 | - Standard Agreement  |
| <input checked="" type="checkbox"/> EXHIBIT "G"      | - Non-Collusive Bidding Certification                       |
| <input checked="" type="checkbox"/> EXHIBIT "H"      | - MBE/ WBE Commitment (for bids $\geq$ \$15,000)            |
| <input checked="" type="checkbox"/> EXHIBIT "IC"     | - Insurance   |
| <input type="checkbox"/> EXHIBIT "P" & EXHIBIT "PBI" | - Performance Bond  |
| <input checked="" type="checkbox"/> EXHIBIT "PW"     | - NYS Prevailing Wage                                       |
| <input checked="" type="checkbox"/> EXHIBIT "Q"      | - Confined Space Certification                              |
| <input checked="" type="checkbox"/> EXHIBIT "V"      | - Vendor Federal Compliance Certification                   |

**County of Erie**  
**DIVISION OF PURCHASE**  
**NON-COLLUSIVE BIDDING CERTIFICATION**

By submission of this bid, each bidder and each person signing on behalf of any bidder certifies, and in the case of a joint bid each party thereto certifies as to its own organization, under penalty of perjury, that to the best of his knowledge and belief:

(1) the prices in this bid have been arrived at independently without collusion, consultation, communication, or agreement, for the purpose of restricting competition, as to any matter relating to such prices with any other bidder or any competitor;

(2) unless otherwise required by law, the prices which have been quoted in this bid have not been knowingly disclosed by the bidder and will not knowingly be disclosed by the bidder prior to opening, directly or indirectly, to any other bidder or to any competitor; and

(3) no attempt has been made or will be made by the bidder to induce any other person, partnership or corporation to submit or not to submit a bid for the purpose of restricting competition.

**NOTICE**

(Penal Law, Section 210.45)

IT IS A CRIME, PUNISHABLE AS A CLASS A MISDEMEANOR UNDER THE LAWS OF THE STATE OF NEW YORK, FOR A PERSON, IN AND BY A WRITTEN INSTRUMENT, TO KNOWINGLY MAKE A FALSE STATEMENT, OR TO MAKE A FALSE STATEMENT, OR TO MAKE A STATEMENT WHICH SUCH PERSON DOES NOT BELIEVE TO BE TRUE.

**BID NOT ACCEPTABLE WITHOUT FOLLOWING CERTIFICATION:**

Affirmed under penalty of perjury this 25 day of JUNE, 2024

TERMS NET-30 DELIVERY DATE AT DESTINATION WITHIN A WEEK OF NOTICE TO PROCEED

FIRM NAME TELSMITH INC

ADDRESS P.O. Box 95

CLARENCE, NY ZIP 14031

AUTHORIZED SIGNATURE 

TYPED NAME OF AUTHORIZED SIGNATURE ETHAN SMITH

TITLE PRESIDENT TELEPHONE NO. (716) 462-0382

(Rev. 4/1/93)

**County of Erie**  
**DIVISION OF PURCHASE**  
**BID SPECIFICATIONS**

BID NO 240190-002

Ship to: County of Erie

Attention: Erie County Sewer District No. 4

Address: 3789 Walden Ave., Lancaster, NY 14086

Ship Via:

Date Required at Destination: ASAP

ITEM NO	QUANTITY	U/M	CATALOG NO./DESCRIPTION	TOTAL PRICE
1	1		Provide Temporary Metering Services near the Nash Road Billing Meter location per the attached Specifications for one year. See Exhibit "J".	\$16,500
			Contingency: Usage of funds must be approved in advance in writing by the County Engineer.	\$1,000
			Total:	

**NOTE:** Bid results cannot be given over the phone. All requests for bid results should be submitted in writing or faxed to:

**ERIE COUNTY DIVISION OF PURCHASE**

Freedom of Information Officer

95 Franklin Street, Rm. 1254

Buffalo, NY 14202

FAX #: 716/858-6465

**TOTAL NET BID DELIVERED INSIDE** \$17,500

**NAME OF BIDDER** TEL Smith INC

(Rev. 9/95)

ERIE COUNTY OFFICE BUILDING, 95 FRANKLIN STREET, BUFFALO, NEW YORK 14202 (716) 858-6395

COUNTY OF ERIE, STATE OF NEW YORK  
DIVISION OF PURCHASE  
INVITATION TO BID NO: 240190-002

EXHIBIT J - PAGE 1 OF 2 PAGES  
95 FRANKLIN STREET, ROOM 1254  
BUFFALO, NEW YORK 14202

## **SPECIFICATIONS**

THIS IS A NEW YORK STATE PREVAILING WAGE JOB. REFER TO PRC# 2024006940.

THE SCOPE OF WORK, WORK LOCATIONS, GENERAL REQUIREMENTS, SUBMITTALS, QUALIFICATIONS, WARRANTY, EQUIPMENT AND INSTALLATIONS, SUBSTITUTIONS, SYSTEM STARTUP, INFORMATION CAN BE FOUND ON THE FOLLOWING PAGES.

ALL CONTINGENCY FUNDS MUST BE APPROVED IN ADVANCE IN WRITING BY THE COUNTY ENGINEER.

FOR QUESTIONS CONTACT CHRISTOPHER FIUME AT 716-858-6586 OR  
[CHRISTOPHER.FIUME@ERIE.GOV](mailto:CHRISTOPHER.FIUME@ERIE.GOV).

## SPECIFICATIONS

Erie County Sewer District No. 4 (ECSD #4) owns, operates, and maintains a wastewater flow metering system to measure the flows of a 60" diameter pipe near 73 South Pierce Street, Buffalo, NY 14206. The existing system utilizes a HACH FL1500 meter with a Flodar with Surcharge Velocity Sensor to measure the flow. This metering system is experiencing issues. As such, ECSD #4 desires metering services for the July 2024 to June 2025 billing cycle.

The existing billing meter is in a manhole at 73 South Pierce Street, West Seneca, New York. A 2024 Meter Evaluation Study completed by Arcadis has shown an upstream manhole near the corner of Casimer Street and Crawford Drive in the same general neighborhood to produce the most accurate data.

The contractor shall:

- Furnish and Install a metering system compatible with the collection system in the Casimer/Crawford manhole from July 1, 2024 to June 30, 2025.
- Maintain the meter to a greater than 90% uptime.
- Make regular monthly reports (electronic files) of the raw level, velocity, and flow data in five-minute logging intervals to ECSD #4 and the Buffalo Sewer Authority.
- Provide any software or account access necessary to access the monthly data.
- Have a minimum of five years' experience working with flow metering equipment.
- Provide to ECSD #4 a signed, notarized, and dated copy of the Confined Space Program Certification

The meter shall:

- Utilize an area velocity sensor.
- Log level, velocity, and flow in five-minute intervals.