

COUNTY OF ERIE
DIVISION OF PURCHASE
MEMORANDUM

To: All Using Departments

From: Jamie Kucewicz, Buyer

Date: November 26, 2025

Subject: Vending Services

Bid No.: 230307-002

Effective Dates: Extended through December 31, 2029

Vendor #: 147827

Vendor: CONTINENTAL SERVICES
900 Jefferson Road, Building 5
Rochester, NY 14623

Contact: Alan Finn

Telephone: 585-481-0557

Pricing: Option 1 of attached document



COUNTY OF ERIE

DIVISION OF PURCHASE

INVITATION TO BID

Bids, as stated below, will be received and publicly opened by the Division of Purchase in accordance with the attached specifications. **FAX bids are unacceptable. Bids must be submitted in a sealed envelope to:**

County of Erie
Division of Purchase
Attention: JAMES D. KUCEWICZ, BUYER 716-858-6336
95 Franklin Street, Room 1254
Buffalo, New York 14202-3967

NOTE: Lower left-hand corner of envelope **MUST** indicate the following:

BID NUMBER: 230307-002

OPENING DATE: DECEMBER 1, 2023 TIME: 11:00 AM

FOR: VENDING SERVICES

NAME OF BIDDER: Crickler Vending Company, Inc.

If you are submitting other Invitations to Bid, each bid must be enclosed in a separate envelope.

Following EXHIBITS are attached to and made a part of the bid specifications, and part of any agreement entered into pursuant to this Invitation to Bid:

- ☒ EXHIBIT "A" - Assignment of Public Contracts
- ☒ EXHIBIT "B" - Purchases by Other Local Governments or Special Districts
- ☐ EXHIBIT "C" - Construction/Reconstruction Contracts
- ☐ EXHIBIT "D" - Bid Bond (Formal Bid)
- ☐ EXHIBIT "E" - Bid Bond (Informal Bid)
- ☒ EXHIBIT "EP" - Equal Pay Certification
- ☒ EXHIBIT "F" - Standard Agreement
- ☒ EXHIBIT "G" - Non-Collusive Bidding Certification
- ☒ EXHIBIT "H" - MBE/ WBE Commitment
- ☒ EXHIBIT "IC" - Insurance CLASSIFICATION "A"
- ☐ EXHIBIT "P" & EXHIBIT "PBI" - Performance Bond
- ☐ EXHIBIT "Q" - Confined Space Program Certification
- ☐ EXHIBIT "PW" - NYS Prevailing Wage
- ☒ EXHIBIT "V" - Vendor Federal Compliance Certification

(Rev. 1/00)

County of Erie
DIVISION OF PURCHASE
NON-COLLUSIVE BIDDING CERTIFICATION

By submission of this bid, each bidder and each person signing on behalf of any bidder certifies, and in the case of a joint bid each party thereto certifies as to its own organization, under penalty of perjury, that to the best of his knowledge and belief:

(1) the prices in this bid have been arrived at independently without collusion, consultation, communication, or agreement, for the purpose of restricting competition, as to any matter relating to such prices with any other bidder or any competitor.

(2) unless otherwise required by law, the prices which have been quoted in this bid have not been knowingly disclosed by the bidder and will not knowingly be disclosed by the bidder prior to opening, directly or indirectly, to any other bidder or to any competitor; and

(3) no attempt has been made or will be made by the bidder to induce any other person, partnership or corporation to submit or not to submit a bid for the purpose of restricting competition.

NOTICE

(Penal Law, Section 210.45)

IT IS A CRIME, PUNISHABLE AS A CLASS A MISDEMEANOR UNDER THE LAWS OF THE STATE OF NEW YORK, FOR A PERSON, IN AND BY A WRITTEN INSTRUMENT, TO KNOWINGLY MAKE A FALSE STATEMENT, OR TO MAKE A FALSE STATEMENT, OR TO MAKE A STATEMENT WHICH SUCH PERSON DOES NOT BELIEVE TO BE TRUE.

BID NOT ACCEPTABLE WITHOUT FOLLOWING CERTIFICATION:

Affirmed under penalty of perjury this 29 day of November, 20 23

TERMS _____ DELIVERY DATE AT DESTINATION _____

FIRM NAME Crickler Vending Company, Inc.

ADDRESS 900 Jefferson Road, Building 5

Rochester, NY ZIP 14623

AUTHORIZED SIGNATURE Mark Houseknecht

TYPED NAME OF AUTHORIZED SIGNATURE Mark Houseknecht

TITLE VP Operations TELEPHONE NO. 888-284-6302

(Rev. 1/2000)

ERIE COUNTY OFFICE BUILDING, 95 FRANKLIN STREET, BUFFALO, NEW YORK 14202 (716) 858-6395

County of Erie
DIVISION OF PURCHASE
BID SPECIFICATIONS
BID NO 230307-002

Ship to:
Attention:
Address:

Ship Via: CW
Date Required at Destination:

[illegible]

NOTE: Bid results cannot be given over the phone. All requests for bid results should be submitted in writing or faxed to:

ERIE COUNTY DIVISION OF PURCHASE

Freedom of Information Officer
95 Franklin Street, Rm. 1254
Buffalo, NY 14202
FAX #: 716/858-6465

NAME OF BIDDER Crickler Vending Company, Inc.
(Rev. 9/95)

ERIE COUNTY OFFICE BUILDING, 95 FRANKLIN STREET, BUFFALO, NEW YORK 14202 (716) 858-6395

Specifications

Erie County is looking to obtain vending and micro market services for various County Buildings and facilities.

PART I – VENDING MACHINES

Vending Machines

Vending Machines to be soda, snack, coffee and sandwich machines.

Vending Space

Vendor will confine its vending service to the space provided for such purpose by Erie County. Prior to installation of machines, vendor to provide any electrical or plumbing requirements. Erie County will review these requirements and approve installation plans prior to installations of equipment. Erie County will furnish all electrical outlets.

Automatic Vending Machines

Automatic vending machines shall be new energy efficient machines. All vending machines shall be attractive in appearance using the latest designs in the marketplace and shall reasonably match each other in color and style. Machines must accept any combination of nickels, dimes, quarters and dollar bills. Contractor shall provide an energy efficient microwave oven at each location where cold vended foods are to be sold. The vendor shall supply related condiments and plastic utensils. Vendor shall supply change machine and small standing cooler, if requested. All machines are to be installed by the contractor at no charge to Erie County. Vending machines shall remain the property of the contractor. The contractor shall always and at its expense, be responsible for all service, maintenance and repair of its vending machines. Machines shall be maintained in good repair and service shall be provided within eight hours of verbal notification. Seven day a week service must be provided. Vending machines are to be restocked on a timely basis.

PART II – MICRO MARKET

Micro Market

Vendor to provide all shelving and equipment needed for operation of micro market. Market to provide mix of food, soda, coffee, snacks and food/meal options, as well as cups and utensils for customer use. Market to be self-checkout and accept cash, credit and debit cards. The contractor shall always and at its expense, be responsible for all service, maintenance and repair of equipment in market area. Equipment shall be maintained in good repair and service shall be provided within eight hours of verbal notification. Seven day a week service must be provided. Market area to be restocked on a timely basis.

Vending Space

Vendor will confine its micro market to the space provided for such purpose by Erie County. Prior to installation of any equipment, vendor to provide a rendering of proposed configuration and include any electrical or plumbing requirements. Erie County will review these and approve installation plans prior to installations of equipment. Erie County will furnish all electrical outlets.

Video Surveillance

Vendor to provide and maintain surveillance system in market area. Video must be able to be shared with County personnel when requested.

PART III - GENERAL

Food Quality

Vendor to provide high quality, fresh merchandise. Organic and healthful options must be available. All food products to be removed on the date that their freshness dating expires. Erie County reserves the right to request specific products be available in vending machines and the market and have the final right of approval on all types of products. Alcohol and tobacco products **cannot** be sold on Erie County property.

Losses

All losses incurred in the operation of the vending machines and market due to theft, fire, accident, spoilage etc. will be the responsibility of the vendor.

Refunds

Method of paying refunds due to machine failure must be explained. Payment of refunds must be affected between the vendor and the customer directly with no County involvement.

Payment & Documentation

Payment to the County will be due within fifteen days following the end of the month. A detailed accounting of product sales at each location shall be provided with each remittance.

Audit

Vendor shall permit the authorized representative of Erie County to inspect and audit all records of the vendor relating to their performance under this agreement.

Locations

Erie County currently has 16 locations with approximately 60 vending machines. There is no current location with a micro market. The County reserves the right to add and delete locations throughout the term of this contract.

PART IV - PRICING

The bid will be awarded to the vendor submitting the highest percent of gross sales on a monthly basis to Erie County.

PERCENT OF GROSS SALES PAID TO COUNTY:

From vending machines See Options Below %

From micro market See Options Below %

County of Erie

Commission Options

	Option 1	Option 2	Option 3
20oz. Beverage Machine	20%	23%	25%
Coffee Machine	20%	23%	25%
Snack Machine	20%	23%	25%
Food Machines	20%	23%	25%
Market	5%	8%	10%

Pricing for Each Correlating Option

Category	Option 1	Option 2	Option 3
Bottled Soda	\$ 3.00	\$ 3.25	\$ 3.50
Cadbury Gum	\$ 2.25	\$ 2.25	\$ 2.00
Can Soda	\$ 1.75	\$ 1.75	\$ 1.75
Candy	\$ 2.00	\$ 2.00	\$ 2.25
Candy Chocolate	\$ 2.00	\$ 2.00	\$ 2.25
Candy Premium	\$ 2.50	\$ 2.50	\$ 2.60
Cookie	\$ 2.00	\$ 2.00	\$ 2.25
Crackers	\$ 2.00	\$ 2.00	\$ 2.25
Energy Drink	\$ 4.00	\$ 4.25	\$ 4.50
Fresh Food	\$ 3.50	\$ 3.50	\$ 3.50
Frozen	\$ 3.50	\$ 3.50	\$ 3.50
Gum & Mint	\$ 1.50	\$ 1.50	\$ 1.50
HV Bottled Soda	\$ 3.00	\$ 3.25	\$ 3.50
HV Water Large	\$ 3.00	\$ 3.25	\$ 3.50
Healthy Snacks	\$ 2.50	\$ 2.50	\$ 2.50
Hot Beverage - Cups	\$ 1.00	\$ 1.00	\$ 1.50
Iced Tea Large	\$ 3.00	\$ 3.00	\$ 2.00
Juice Large	\$ 3.50	\$ 3.75	\$ 3.50
LSS	\$ 2.00	\$ 2.00	\$ 2.00
Milk	\$ 2.50	\$ 2.50	\$ 2.50
Non Carb Large	\$ 3.00	\$ 3.25	\$ 3.50
Non-Refrigerated Food	\$ 3.50	\$ 3.50	\$ 3.50
Nuts/Trail Mixes	\$ 2.00	\$ 2.00	\$ 2.25
Packaged Foods	\$ 3.50	\$ 3.50	\$ 3.50
Packaged Refridgerated Food	\$ 3.50	\$ 3.50	\$ 3.50
Pastry	\$ 2.00	\$ 2.00	\$ 2.00
Snack Bars	\$ 2.00	\$ 2.00	\$ 2.25
Water Large	\$ 3.00	\$ 3.25	\$ 3.50

Refunds

A refund can be requested by calling our office or following the instructions on the signage places on each machine. Cash refunds will be mailed to the customer's address or paid through Venmo or PayPal if the customer finds those methods more convenient.

Equipment

Crickler will work with the Client to place markets in certain areas. Any vending equipment will be replaced as needed during the life of the contract.