COUNTY OF ERIE
DIVISION OF PURCHASE
MEMORANDUM

To: Erie County Sheriff's Office

From: Jamie Kucewicz, Buyer

Date: October 28, 2026

Subject: SNOW REMOVAL

Bid No.: 250236-002

Effective Dates: Extended through September 30, 2027

Vendor #: 176582

Vendor: EMERALD SERVICES OF WNY, INC.
1504 Bailey Avenue
Buffalo, NY 14212

Telephone: 716-570-2211

Pricing: per attached document

COUNTY OF ERIE

DIVISION OF PURCHASE

October 21, 2026

Emerald Services of WNY Inc.
1504 Bailey Avenue
Buffalo, NY 14212
Attn: Edward Shanahan

Re: Bid 250236-002 "Snow Removal"

Dear Mr. Shanahan,

The County of Erie wishes to extend this agreement for an additional year through September 30, 2027, under the same prices, terms and conditions as the original agreement.

Extension is provided for per paragraph 26, Page 5 of 6 of the "Instructions to Bidders". This offer is for your immediate consideration and acceptance. Please indicate below whether you agree to extend or do not wish to extend. Please respond **within seven days upon receipt of this request.**

After approval and execution by the County, a fully signed copy will be returned to you for your files.

X Yes, I agree to extend _____ No, I do not wish to extend

Please complete and submit the following if indicated by an (X) for any bid extension agreed upon:

___X__ Insurance Form ___X_ Workers Compensation Form

Company Name: EMERALD SERVICES OF WNY INC

Representative (Please print): ED SHANAHAN Title: PRESIDENT

Signature: _____ Date: 10/27/26

Sincerely,

James Kucewicz
Buyer
10/27/2026
Date

Valle M. Ferraraccio
Director of Purchase

COUNTY OF ERIE

DIVISION OF PURCHASE
INVITATION TO BID

Bids, as stated below, will be received and publicly opened by the Division of Purchase in accordance with the attached specifications. FAX bids are unacceptable. Bids must be submitted in a sealed envelope to:

County of Erie
Division of Purchase
Attention: JAMES KUCEWICZ, BUYER (716) 858-6336
95 Franklin Street, Room 1254
Buffalo, New York 14202-3967

NOTE: Lower left-hand corner of envelope MUST indicate the following:

BID NUMBER: 250236-002

OPENING DATE: DECEMBER 31, 2025 TIME: 11:00 AM

FOR: SNOW REMOVAL

NAME OF BIDDER: EMERALD SERVICES OF WNY INC.

If you are submitting other Invitations to Bid, each bid must be enclosed in a separate envelope.

Following EXHIBITS are attached to and made a part of the bid specifications, and part of any agreement entered into pursuant to this Invitation to Bid:

X	EXHIBIT "A"	- Assignment of Public Contracts
X	EXHIBIT "B"	- Purchases by Other Local Governments or Special Districts
	EXHIBIT "C"	- Construction/Reconstruction Contracts
	EXHIBIT "D"	- Bid Bond (Formal Bid)
N/A	EXHIBIT "E"	- Bid Bond (Informal Bid)
X	EXHIBIT "EP"	- Equal Pay Certification
	EXHIBIT "F"	- Standard Agreement
X	EXHIBIT "G"	- Non-Collusive Bidding Certification
	EXHIBIT "H"	- MBE/ WBE Commitment
X	EXHIBIT "IC"	- Insurance CLASSIFICATION "A"
	EXHIBIT "P" & EXHIBIT "PBI"	- Performance Bond
	EXHIBIT "PW"	- NYS Prevailing Wage
	EXHIBIT "Q"	- Confined Space Program Certification
X	EXHIBIT "V"	- Vendor Federal Compliance Certification

EXHIBIT "G"

County of Erie

DIVISION OF PURCHASE

NON-COLLUSIVE BIDDING CERTIFICATION

By submission of this bid, each bidder and each person signing on behalf of any bidder certifies, and in the case of a joint bid each party thereto certifies as to its own organization, under penalty of perjury, that to the best of his knowledge and belief:

(1) the prices in this bid have been arrived at independently without collusion, consultation, communication, or agreement, for the purpose of restricting competition, as to any matter relating to such prices with any other bidder or any competitor;

(2) unless otherwise required by law, the prices which have been quoted in this bid have not been knowingly disclosed by the bidder and will not knowingly be disclosed by the bidder prior to opening, directly or indirectly, to any other bidder or to any competitor; and

(3) no attempt has been made or will be made by the bidder to induce any other person, partnership or corporation to submit or not to submit a bid for the purpose of restricting competition.

NOTICE

(Penal Law, Section 210.45)

IT IS A CRIME, PUNISHABLE AS A CLASS A MISDEMEANOR UNDER THE LAWS OF THE STATE OF NEW YORK, FOR A PERSON, IN AND BY A WRITTEN INSTRUMENT, TO KNOWINGLY MAKE A FALSE STATEMENT, OR TO MAKE A FALSE STATEMENT, OR TO MAKE A STATEMENT WHICH SUCH PERSON DOES NOT BELIEVE TO BE TRUE.

BID NOT ACCEPTABLE WITHOUT FOLLOWING CERTIFICATION:

Affirmed under penalty of perjury this 23 day of October, 2025

TERMS _____ DELIVERY DATE AT DESTINATION _____

FIRM NAME Gerald Services of WNY Inc.

ADDRESS 1504 Bailey Ave.

Buffalo NY ZIP 14212

AUTHORIZED SIGNATURE _____ (Pres)

TYPED NAME OF AUTHORIZED SIGNATURE

TITLE President TELEPHONE NO. 716-570-2211

County of Erie
DIVISION OF PURCHASE
BID SPECIFICATIONS

BID NO. 250236-002

Ship to:
Attention:
Address:

Ship Via:
Date Required at Destination:

ITEM NO.	QUANTITY	U/M	CATALOG NO./DESCRIPTION	UNIT PRICE	TOTAL PRICE
			Vendor to provide all labor, material and equipment		
			to perform snow removal services		
			at 13 Centre Drive, Orchard Park, NY 14127,		
			per the attached specifications.		
			For questions regarding the specifications of the bid		
			please contact Ben Pisa at (716) 858-8195.		
			Term of the bid is October 1, 2025 through September 30, 2026,		
			with the possibility of two one-year extensions.		

NOTE: Bid results cannot be given over the phone. All requests for bid results should be submitted in writing or faxed to:

ERIE COUNTY DIVISION OF PURCHASE
Freedom of Information Officer
95 Franklin Street, Rm. 1254
Buffalo, NY 14202
FAX #: **716/858-6465**

PER MONTH CHARGE $ 4333.33

NAME OF BIDDER Grigoli Services of WNY Inc.

SPECIFICATIONS

Below are the required specifications for the snowplowing services provided to the Erie County Sheriff's Office for the facility located at 13 Centre Dr, Orchard Park, NY 14127:

Term of the contract is October 21, 2025 through March 31, 2026

I. Snowplowing/Snow-blowing/Shoveling

A. Parking Lot:

- Snow plowing will occur during and after snow events and will remove snow from the main parking lot, all fire lanes and emergency escape routes on the side of the building. Dumpster access paths will be an upon request service.
- The snow plowing portion of the service must be completed before 6:30am. In the event of a morning or afternoon snow fall we will require plowing once 2" of accumulation exists.
- Additionally, The Erie County Sheriff's Office facility located at 13 Centre Dr, Orchard Park, NY 14127 houses a 24/7 operation, and plowing may be required, upon request, at any time of the day or night. There will be no limit on the number of times plowed; the contract will cover the entire snowfall season.

B. Footpaths:

- Specified walkways must be cleared of snow:
  - The sidewalk at the front of the building which joins the entries of the Sheriff's Office Administration Office and Investigative Services Office and is clearly marked via exterior signage,
  - The sidewalk at the rear of the structure to the rear entry/exit man door which is a covered entry way and easily identifiable.
  - Fire exits which are attached to the plowed parking lot area

C. Special Considerations - Major snow events:

- In the event of a snowfall greater than 12" in a 24-hour period, The Erie County Sheriff's Office facility located at 13 Centre Dr, Orchard Park, NY 14127, may potentially require Emergency Snow Removal Equipment. The use of this equipment will be authorized by the customer (See Paragraph III)

II. Salting

A. Parking Lot:

- Salting will occur concurrently with plowing services, and additionally by request. Approximately 2 tons of salt will be applied to the main parking lot, walkways, fire lanes, delivery routes and non-parking paved areas.

B. Footpaths:

- The Erie County Sheriff's Office facility located at 13 Centre Dr, Orchard Park, NY 14127 will also require salt for the above specified walkways to entry/exit doors. The exact amount of salt used per application is TBD but will most likely not exceed 2 tons.

C. Special Considerations:

- Salting may also be needed during non-snow events
- Additionally, The Erie County Sheriff's Office facility located at 13 Centre Dr, Orchard Park, NY 14127 houses a 24/7 operation and salting may be required, upon request, at any time of the day or night.

III. Snow Removal

A. Special Considerations:

- Snow removal may be required upon request, which will generally occur when large snow pile build-ups become dangerous, or impede parking and traffic flows.
- If/when this service is utilized, the snow will be removed from the specified areas and transported via specialized equipment for removal to an off-site area which will be determined by the contractor, or to an agreed upon on-site area.

Upon the following terms:

- Scope of Snow Plowing: See above - service dependent.
- Scope of De-icing: De-icing materials will be applied to the driveway/parking lot, walkway, stairways (if applicable) and handicapped access ramps (if applicable) areas as needed, or upon request.
- Turf Repair. In the event that the Contractor damages any turf in the process of providing services, the Contractor will repair and re-seed the damaged turf in the spring season which immediately follows the snow and ice maintenance program season in which the turf damage occurred.
- Property Damage. The Property Owner will report, in writing, any property damage caused by the Contractor within 48 hours of the time that the damage was first noticed. The Contractor will repair all timely and properly reported property damage in the spring season which immediately follows the snow and ice management program season in which the property damage occurred.
- Limitation of Liability: The Contractor will exercise reasonable care to avoid damage to pavement, curbs, trees and shrubs.

COUNTY OF ERIE

DIVISION OF PURCHASE

TO: ALL BIDDERS

FROM: James D. Kucewicz, Buyer
Erie County Division of Purchase

DATE: December 30, 2025

SUBJECT: ADDENDUM NO. 1 Erie County Bid #250236-002
Snow Removal

The attention of all bidders is directed to the following changes in the above bid:

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The correct term of the bid is October 1, 2025 through April 30, 2026.

This is to allow for possible bid extensions for 2026-27 and 2027-28. Services for the first year will begin as soon as the bid is finalized and payment will be prorated for the first month.

Please provide pricing PER MONTH.

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