COUNTY OF ERIE
DIVISION OF PURCHASE
MEMORANDUM

To: All Using Departments

From: Jamie Kucewicz, Buyer

Date: September 25, 2026

Subject: ON-CALL & EMERGENCY ELECTRICAL SERVICES

Bid No.: 260141-002

Effective Dates: August 15, 2026 through August 14, 2028

Vendor #: 103620

Vendor: INDUSTRIAL POWER & LIGHTING CORP.
60 Depot Street
Buffalo, NY 14206

Telephone: 716-854-1811

Contact: Richard A. Lombard

Pricing: per attached document

COUNTY OF ERIE

DIVISION OF PURCHASE
INVITATION TO BID

Bids, as stated below, will be received and publicly opened by the Division of Purchase in accordance with the attached specifications. FAX bids are unacceptable. Bids must be submitted in a sealed envelope to:

County of Erie
Division of Purchase
Attention: James D. Kucewicz, Buyer (716) 858-6336
95 Franklin Street, Room 1254
Buffalo, New York 14202-3967

NOTE: Lower left-hand corner of envelope MUST indicate the following:

BID NUMBER: 260141-002

OPENING DATE: AUGUST 10, 2026 TIME: 11:00 AM

FOR: ON-CALL & EMERGENCY ELECTRICAL SERVICES

NAME OF BIDDER: Industrial Power and Lighting Corp.

If you are submitting other Invitations to Bid, each bid must be enclosed in a separate envelope.

Following EXHIBITS are attached to and made a part of the bid specifications, and part of any agreement entered into pursuant to this Invitation to Bid:

- X EXHIBIT "A" - Assignment of Public Contracts
- X EXHIBIT "B" - Purchases by Other Local Governments or Special Districts
- X EXHIBIT "C" - Construction/Reconstruction Contracts
- ____ EXHIBIT "D" - Bid Bond (Formal Bid)
- ____ EXHIBIT "E" - Bid Bond (Informal Bid)
- X EXHIBIT "EP" - Equal Pay Certification
- X EXHIBIT "F" - Standard Agreement
- X EXHIBIT "G" - Non-Collusive Bidding Certification
- X EXHIBIT "H" - MBE/ WBE Commitment
- X EXHIBIT "IC" - Insurance CLASSIFICATION "A"
- ____ EXHIBIT "P" & EXHIBIT "PBI" - Performance Bond
- ____ EXHIBIT "Q" - Confined Space Program Certification
- X EXHIBIT "PW" - NYS Prevailing Wage
- X EXHIBIT "V" - Vendor Federal Compliance Certification

(Rev. 1/00)

EXHIBIT "G"

County of Erie

DIVISION OF PURCHASE

NON-COLLUSIVE BIDDING CERTIFICATION

By submission of this bid, each bidder and each person signing on behalf of any bidder certifies, and in the case of a joint bid each party thereto certifies as to its own organization, under penalty of perjury, that to the best of his knowledge and belief:

(1) the prices in this bid have been arrived at independently without collusion, consultation, communication, or agreement, for the purpose of restricting competition, as to any matter relating to such prices with any other bidder or any competitor;

(2) unless otherwise required by law, the prices which have been quoted in this bid have not been knowingly disclosed by the bidder and will not knowingly be disclosed by the bidder prior to opening, directly or indirectly, to any other bidder or to any competitor; and

(3) no attempt has been made or will be made by the bidder to induce any other person, partnership or corporation to submit or not to submit a bid for the purpose of restricting competition.

NOTICE

(Penal Law, Section 210.45)

IT IS A CRIME, PUNISHABLE AS A CLASS A MISDEMEANOR UNDER THE LAWS OF THE STATE OF NEW YORK, FOR A PERSON, IN AND BY A WRITTEN INSTRUMENT, TO KNOWINGLY MAKE A FALSE STATEMENT, OR TO MAKE A FALSE STATEMENT, OR TO MAKE A STATEMENT WHICH SUCH PERSON DOES NOT BELIEVE TO BE TRUE.

BID NOT ACCEPTABLE WITHOUT FOLLOWING CERTIFICATION:

Affirmed under penalty of perjury this 10th day of August, 20 26

TERMS _____ DELIVERY DATE AT DESTINATION 8/10/2026

FIRM NAME Industrial Power and Lighting Corp.

ADDRESS 60 Depot St.

Buffalo, NY ZIP 14206

AUTHORIZED SIGNATURE _____

TYPED NAME OF AUTHORIZED SIGNATURE Richard A. Lombard

TITLE CEO / President TELEPHONE NO. 716-854-1811

COUNTY OF ERIE
DIVISION OF PURCHASE
BID SPECIFICATIONS
BID # 260141-002

Ship to:
Address:

Required at Destination:

Ship Via:

ITEM NO.	QUAN-TITY	U/M	CATALOG NO./DESCRIPTION	UNIT PRICE	TOTAL PRICE
			Vendor to provide on-call emergency electrical services		
			for County owned facilities, per the accompanying		
			specifications.		
			Term of the contract will be from		
			August 15, 2026 – August 14, 2028		

NOTE: Bid results cannot be given over the phone. All requests for bid results should be submitted in writing or faxed to:

ERIE COUNTY DIVISION OF PURCHASE
Freedom of Information Officer
95 Franklin Street, Rm. 1254
Buffalo, NY 14202
FAX #: **716/858-6465**

NAME OF BIDDER Industrial Power and Lighting Corp.

ARTICLE I
General Information and Scope of Work

General:

The Erie County DPW is seeking exceptionally well-qualified Contractors to provide on-call electrical installation, maintenance and repair services at County owned facilities throughout the County. The work will include installations, inspection, maintenance and repair services. Work will be on an "as needed" basis whenever a Department within the Public Works Department requires service.

Work Requirements-

Typical work will be performed between the hours of 7:00 AM and 5:30 PM, Monday through Friday. During emergencies, work may be required at other than normal business hours. The Contractor must receive the approval of the Dept. of Public Works, or authorized representative, prior to commencing any work in all cases.

1001.01 Contractor is required to provide the County with a 24-hour emergency number for contact outside normal working hours. The response to an emergency call-out by the Contractor shall not be more than one hour to respond and two hours from time of call.

1001.02 Contractor to provide quality workmanship and material and be subject to inspection by Erie County Department of Public Works representative.

1001.03 Contractor shall be fully licensed by City of Buffalo, and any of the towns and villages within Erie County.

1001.04 The contract will be awarded to a Contractor whose primary business is Electrical repair and installation and in the Electrical business for minimum of ten years. The experience questionnaire attached must be submitted at time of bid.

1001.05 Contractor shall maintain an adequate crew of employees to perform the service required.

1001.06 The Contractor shall furnish all the proper vehicles, equipment and tools required to perform the work as described herein. All vehicles, equipment, and tools shall be kept in good repair and conform to all state and local laws. Any equipment deemed by the Director of Public Works or his/her designee to be unsafe, in disrepair or unsatisfactory shall be repaired or replaced immediately.

1001.07 Contractor shall use and furnish all vehicles and equipment necessary for the satisfactory performance of the work set forth in this RFP/contract. All vehicles and equipment shall display the name and/or logo of Contractor's company. The name and logo shall be large enough to be easily legible from a distance of 50 feet, during the course of their work.

1001.08 Contractor shall keep all vehicles and equipment in a neat and clean appearance and maintained in excellent mechanical condition.

1001.09 Contractor will be required to supply a list of equipment owned and available for work.

1001.10 Contractor shall provide, for all projects, a supervisor/foreman, when requested, with a minimum of five years of experience related to the electrical industry. The supervisor/foreman shall remain on-site during the entire job, when requested.

1001.11 The Contractor shall verify the location of all utilities (such request should be requested through *811 prior to repair or maintenance and shall be held liable for all damages incurred due to Contractor's work-related operations.

1001.12 Contractor must take all due precautionary measures to protect all of the existing utilities. Except in an emergency, an excavator planning to conduct an excavation shall notify the responsible agency at least 48 hours prior to excavation. The Contractor's attention is directed to the one-call utility notification service provided by UDIG-NY member utilities will provide the Contractor with the locations of their substructures when given at least 48 hours' notice. Such request should be requested through UDIG NY online, #811, or DigAlert @ 800-422-4133

1001.13 The Contractor must remain within the maintenance areas to the best of their ability. Contractor shall further protect property and facilities adjacent to the maintenance areas and all property and facilities within the maintenance areas. After completion of work, the maintenance area shall be clean and in a presentable condition.
All public or privately-owned improvements and facilities shall be restored to their original condition and location. In the event improvements of the facilities are damaged, they shall be replaced with new materials equal or better to the original. Contractor shall repair such damage at their expense.

1001.14 Contractor shall protect any and all private property adjacent to work areas. Any damage to private property resulting directly or indirectly from Contractor's actions shall be the responsibility of the Contractor.

1001.15 The County reserves the right to terminate (30-day written notice) at any time, for any reason, or suspend any part of the services described herein when conditions change, operation of a county facility is reduced or discontinued or other similar circumstances take place. In the event of such termination or suspension, payments for services shall suspend without penalty.

1001.16 All employees of Contractor shall wear a uniform or shirt that clearly identifies the company.

1001.17 Contractor must be able to provide a list of employees' names, dates worked and hour worked on each date, for each project or job, if requested.

1001.18 Any work performed under this specification must be at current prevailing rate and contractor is responsible to provide certified payroll as required by New York State Department of Labor for every invoice submitted. Contractor to provide current prevailing rate for each year of contract.

1001.19 Unit prices for work shall be for actual time spent on the job site. No travel time / truck charges will be paid.

ARTICLE II

1002.01 Vendor invoice must list separately the labor hours and a total of all materials being charged. Certified payroll and Material invoices must also be provided at time of billing.

1002.02 Pricing

Labor Rate (regular time) $172.00
***regular hrs are considered M-F 7am-5pm**

Labor Rate (off-hours) $256.00

Material Cost cost + 5 %

Overhead & Profit 10 %

Invoices must be formatted as follows:

Labor / Hours x Rate	**$ xxx.xx**
Material Cost	**$ xxx.xx**
XXX% O & P	**$ xxx.xx**
TOTAL	**$ XXX.XX**

For the sole purpose of awarding this contract, the County will calculate the total cost for a repair requiring: 20 hours of labor at regular time, $300.00 of materials at cost + vendor's increase, o&p on labor/material.